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## Broadcasting

president/owner); owns WTEL(AM)-WXTU(FM) Philadelphia; WNCT-AM-FM Greenville; KAAY(AM) Little Rock, Ark.; WWCN(AM) North Fort Myers-WRXK(FM) Bonita Springs/Fort Myers, WXXB(FM) Cape Coral/Fort Myers and WPOW(FM) Miami, all Fla.; WGAC(AM)-WGOR(FM) Martinez/Augusta, Ga., and WAJY(FM) New Ellenton, S.C./Augusta, and WTSB(AM)-WKML(FM) Lumberton, N.C./Fayetteville, S.C., and WDSC(AM)-WEGX(FM) Dillon/Fayetteville, S.C.; is buying WQAM-AM Miami-WKIS-FM Boca Raton/Miami, Fla., and WEWO(AM)-WAZZ(FM) Laurinburg/Fayetteville, WIKS(FM) New Bern/Greenville, WMGV(FM) Newport/Greenville, WXNR(FM) Grifton/Greenville and WFLB(AM) Fayetteville/Raleigh, all N.C.; is selling WJHM(FM) Daytona Beach/Orlando, Fla. George Beasley also owns 45% of WSFL-FM New Bern/Greenville, N.C.; is selling his 38% interest in WEQR(FM) Goldsboro, N.C.

**Facilities:** KDFC(AM): 1220 khz, 5 kw day, 145 kw night; KDFC-FM: 102.1 mhz, 33 kw, ant. 1,047 ft.; KKSF-FM: 103.7 mhz, 10 kw, ant. 889 ft.; WDAS(AM): 1480 khz, 5 kw day, 1 kw night; WDAS-FM: 105.3 mhz, 16.5 kw, ant. 873 ft.

**Formats:** KDFC-AM-FM: classical; KKSF-FM: adult contemporary; WDAS(AM): gospel; WDAS-FM: urban adult contemporary

**Broker:** Star Media Group Inc.

### WLNA(AM)-WHUD(FM) Peekskill, N.Y.

**Price:** \$20 million

**Buyer:** Albany Broadcasting Co. Inc., Albany, N.Y. (James J. Morrell, president/owner); owns WROW(AM)-WYJB(FM), WFLY(FM) and WPTR(FM), all Albany

**Seller:** Radio Terrace of Albany Inc., Peekskill (Gary B. Pease, president); no other broadcast interests (Note: Radio Terrace acquired stations for \$4.2 million in 1982)

**Facilities:** AM: 1420 khz, 5 kw day, 1 kw night; FM: 100.7 mhz, 50 kw, ant. 500 ft.

**Formats:** AM: news/talk; FM: adult contemporary

### WTTM(AM)-WCHR(FM) Trenton, N.J.

**Price:** \$20 million

**Buyer:** Nassau Broadcasting Partners LP, Princeton, N.J. (Louis F. Mercatanti Jr., president/33.4% owner; Spectrum Equity Investors LP, 50.7% owner); owns WNNJ-AM-FM Newton and WHWH(AM) Princeton, N.J.; WPST-FM Trenton, N.J./Philadelphia; WHCY(FM)

Blairstown, N.J./Stroudsburg, Pa., and WVPO(AM)-WSBG-FM Stroudsburg; is buying WJLK-AM-FM Asbury Park, WQNJ(FM) Ocean Acres and WOBN(AM) Lakewood-WOBN-FM Toms River, all N.J.

**Seller:** Great Scott Broadcasting, Pottstown, Pa. (Faye Scott, president); owns WSSR(AM)-WZBH(FM) Georgetown and WZSK(FM) Bethany Beach, Del.; WMBO(AM)-WPCX(FM) Auburn, N.Y., and WKST-FM Ellwood City, WKST(AM) New Castle and WPAZ(AM) Pottstown, all Pa.

**Facilities:** AM: 920 khz, 1 kw; FM: 94.5 mhz, 50 kw, ant. 492 ft.

**Formats:** AM: news/talk; FM: religion  
**Broker:** Americom

### KFOR(AM)-KFRX(FM) Lincoln, Neb.

**Price:** \$5.3 million

**Buyer:** Three Eagles Communications Inc., Monument, Colo. (Roland C. Johnson, chairman/18% owner); owns KMEM(AM)-KNET-FM Lincoln and KTTT(AM)-KKOT(FM) Columbus, Neb.; KQAD(AM)-KLQL(FM) Luverne, Minn.; KIJV(AM)-KZNC(FM) Huron, S.C., and KBRK-AM-FM Brookings, S.D.; 49% of WCCO(FM) Crest Hill, Ill. (is buying remaining 51%)

**Seller:** KFOR/KFRX Broadcasting Inc., Omaha (Edward W. May Jr., principal). May owns 25% of KMA(AM) Shenandoah-KKBZ(FM) Clarinda, Iowa.

**Facilities:** AM: 1240 khz, 1 kw; FM: 102.7 mhz, 100 kw, ant. 500 ft.

**Format:** AM: adult contemporary; FM: CHR

**Broker:** McCarthy & Co. (seller); Chapin Enterprises (buyer)

### WEAS-AM-FM Savannah, Ga.

**Price:** \$3.75 million

**Buyer:** Ogeechee Broadcast Co. Inc., Macon, Ga. (Eddie Esserman, Leon Perlis, principals); owns WAYS(AM)-WMAZ(FM) Macon

**Seller:** E.D. Rivers Group owns WGUN(AM) Atlanta, WEAS-AM-FM Savannah and WGOV(AM)-WAAC(FM) Valdosta, all Ga.; is selling WSWN(AM)-WBGF(FM) Belle Glade and WCTH(FM) Plantation Key, Fla., and KWAM(AM)-KJMS-FM Memphis

**Facilities:** AM: 900 khz, 5 kw day, 157 w night; FM: 93.1 mhz, 100 kw, ant. 310 ft.

**Format:** AM: sports/talk; FM: urban contemporary

**Broker:** Crisler Co. (seller); Media Services Group Inc. (buyer)

### KIST(AM) Santa Barbara-KMGQ-FM

Goleta/Santa Barbara, Calif.

**Price:** \$3.5 million

**Buyer:** Engles Enterprises Inc., Santa Barbara (Steven B. Engles, president/owner); owns KTMS(AM)-KHTY-FM Santa Barbara

**Seller:** Channel Islands Broadcasting Inc., Santa Barbara (Michael Micasio, president); no other broadcast interests. (Note: Channel Islands acquired stations in 1993 for \$1.5 million.)

**Facilities:** AM: 1340 khz, 700 w day, 650 w night; FM: 106.3 mhz, 200 w, ant. 827 ft.

**Formats:** AM: oldies; FM: adult contemporary

**Broker:** Media Services Group Inc.

**WNRS(AM)-WXUR(FM) Herkimer, N.Y.**  
**Price:** \$237,000

**Buyer:** Spouses Mindy Barstein and Thomas Davenport, Ilion, N.Y.; no other broadcast interests. Davenport is brother of seller.

**Seller:** Walter J. Davenport, Ilion; no other broadcast interests

**Facilities:** AM: 1420 khz, 1 kw day; FM: 92.7 mhz, 3 kw, ant. 299 ft.

**Formats:** AM: sports; FM: oldies

**WSIV(AM) Syracuse-WVOA(FM) DeRuyter/Syracuse, N.Y.**  
**Price:** \$900,000

**Buyer:** Cram Communications LLC, Syracuse (Craig L. Fox, president/80% owner). Fox owns 51% of WOLF(AM) Syracuse; is buying WNDR(FM) Mexico, N.Y.; owns 37.5% of company that has applied to build TV in Ilion, N.Y.; is limited partner in WAQB(FM) Brighton, N.Y.

**Seller:** Forus Management Corp., St. Petersburg, Fla. (Simon Rosen, president); owns WAEC(AM) Atlanta

**Facilities:** AM: 1540 khz, 1 kw day; FM: 105.1 mhz, 42 kw, ant. 540 ft.

**Formats:** AM: Christian; FM: religion

**KWPM(AM)-KSPQ(FM) West Plains and KUKU-AM-FM Willow Springs, Mo.**  
**Price:** \$58,200

**Buyer:** Missouri Ozarks Radio Network Inc., West Plains (spouses Tom and Shawn Marhefka, owners). Tom Marhefka owns KKDY(FM) West Plains. Shawn Marhefka owns KAMS(FM) Mammoth Springs, Ark., and KALM(AM) Thayer, Mo.

**Seller:** Neathery Communications Inc., West Plains (Bret Neathery, owner); no other broadcast interests

**Facilities:** KWPM: 1450 khz, 1 kw; KSPQ(FM): 93.9 mhz, 100 kw, ant. 650 ft.; KUKU(AM): 1330 khz, 1 kw day, 52 w night; KUKU-FM: 100.3 mhz, 50 kw, ant. 492 ft.

**Formats:** KWPM: news/talk; KSPQ: AOR; KUKU-AM-FM: oldies

**RADIO: FM**

**WXDJ(FM) Homestead/Miami and WRMA(FM) Fort Lauderdale/Miami, Fla.**

**Price:** \$110 million

**Buyer:** Spanish Broadcasting System Inc., New York (Raul Alarcon Jr., president/59% owner); owns WZMQ (FM) Key Largo, WSKP-FM Key West and WCMQ-AM-FM Miami Springs/Hialeah/Miami; KXMG(AM) (formerly KXED) Los Angeles and KLAX-FM Long Beach, Calif., and WXLX(AM) Newark, N.J./New York, WSKQ-FM New York and WPAT-FM Paterson, N.J./New York; is buying WYSY(FM) Aurora/Chicago (see "Big Deal," page 41). (Note: Paxson Communications Corp. in April dropped plans to buy stations for \$115 million.)

**Seller:** New Age Broadcasting Inc. (Russell A. Oasis, 50% owner); no other broadcast interests

**Facilities:** WXDJ: 95.7 mhz, 100 kw, ant. 983 ft.; WRMA: 106.7 mhz, 100 kw, ant. 984 ft.

**Formats:** Both Spanish

**WBTT(FM) (formerly WDOL) Englewood/Dayton and WLQT(FM) Ketter-**

**ing/Dayton, Ohio**

**Price:** \$12 million

**Buyer:** American Radio Systems Corp., Boston (Steven B. Dodge, president); owns WMMX-FM, WTUE-FM and WONE-AM, all Dayton; has LMA with WXEG-FM Dayton (for other holdings, see "Changing Hands," Sept. 9)

**Seller:** Palm Beach Radio Broadcasting Inc., West Palm Beach, Fla. (Gary Hess, VP/20% owner; Macfadden Holdings LP, 80% owner); owns WPBZ(FM) Indiantown and WHLG(FM) Jensen Beach, Fla., and WBLK(FM) Depew/Buffalo, N.Y.; is selling WSTU (AM) Stuart, Fla. Hess owns 25% of WTAI(AM)-WAOA(FM) Melbourne, Fla. (Note: Palm Beach bought stations for \$12 million in February.)

**Facilities:** WBTT: 94.5 mhz, 6 kw, ant. 328 ft.; WLQT: 99.9 mhz, 50 kw, ant. 500 ft.

**Formats:** WBTT: oldies; WLQT: adult contemporary

**WSCQ-FM Columbia, S.C.**

**Price:** \$4.1 million

**Buyer:** Benchmark Communications, Baltimore (Bruce R. Spector, Joseph L. Mathias IV, general partners);

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Dick Beesemyer, Tom Zlaket  
and Frank Kalil**

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owns WCOS-AM-FM, WHKZ-FM and WVOC-AM, all Columbia; WDSO-FM, WDOV-AM and WSRV-FM, all Dover/Wilmington, Del.; WWFG-FM and WOSC-FM Salisbury/Ocean City, Md.; WESC-AM-FM and WFNQ-FM Greenville/Spartanburg, S.C.; WLEE-AM Richmond, WUSQ-FM, WNTW-AM and WFQX-FM Winchester and WROV-AM-FM and WYYD-FM Roanoke/Lynchburg, all Va.; is buying KRMD-AM-FM Shreveport, La.; WOAD(AM) and WKXI(AM)-WJMI(FM) Jackson and WKXI-FM Magee/Jackson, Miss.; WSIC(AM)-WFMX(FM) Statesville, N.C., and WJMZ-FM Anderson/Greenville, S.C.; is selling WTAR-AM-WLTY-FM Norfolk, WKOC-FM Chesapeake/Norfolk, WVGO-FM Richmond and WLEE-FM Williamsburg/Richmond, all Va.; has option to buy WLNI-FM Lynchburg

**Seller:** Congaree Broadcasters, Columbia (Dennis Waldrop, president); no other broadcast interests  
**Facilities:** 100.1 mhz, 5.9 kw, ant. 331 ft.

**Format:** Adult standards  
**Broker:** Americom (seller)

**WWQ(FM) Gray, Ga.**

**Price:** \$1.6 million

**Buyer:** Stephen J. Taylor, Marietta, Ga. (49.9% owner); owns 52% of WQBZ-FM (formerly WIBB-FM) Fort Valley, Ga.; 35.3% of WMDH-AM-FM New Castle, Ind.; 35.1% of WTLZ(FM) Saginaw, Mich.; is buying 49.9% of WQTK(AM) Macon and WITK(AM)-WRBG(FM) Warner Robins, Ga.; is selling WIKS(FM) New Bern and WMGV(FM) Newport, N.C.

**Seller:** IQ Radio Network Inc., Atlanta (Donald L. Jones, president/41.8% owner); owns WZIQ(FM) Smithville; is selling WYIQ(FM) Warner Robins, Ga. (see item, below)

**Facilities:** 96.5 mhz, 1.99 kw, ant. 414 ft.

**Format:** Classic rock

**WMPZ(FM) Ringgold, Ga./Chattanooga**

**Price:** \$960,000

**Buyer:** Brewer Broadcasting LLC, Chattanooga (Jim L. Brewer, owner). Jim Brewer owns WJTT(FM) Chattanooga; WHON(AM)-WQLK(FM) Richmond and WTCH(AM) Tell City, Ind.; is selling WTOT(AM)-WJAO(FM) Marianna, Fla.

**Seller:** SML Communications Inc., Chattanooga (Thomas Brooks, owner); no other broadcast interests  
**Facilities:** 93.7 mhz, 3 kw, ant. 328 ft.

**Format:** Urban AC

**Broker:** Sunbelt Media Inc.

**KORQ-FM Abilene, Tex.**

**Price:** \$803,400 (includes \$36,000 noncompete agreement)

**Buyer:** Dynamic Broadcasting Inc., Abilene (Adrian L. Mynatt Jr., president/owner); owns KBBA(AM)-KEYJ-FM Abilene

**Seller:** Wooten Broadcasting Inc., Abilene (Bourdon Wooten, president). Bourdon Wooten owns KYD(AM) Abilene.

**Facilities:** 100.7 mhz, 100 kw, ant. 1,260 ft.

**Format:** Adult contemporary

**KLEN(FM) Cheyenne, Wyo.**

**Price:** \$800,000 (includes \$100,000 noncompete agreement)

**Buyer:** Magic City Media Inc., Cheyenne (Victor A. Michael Jr. and Lori L. Michael, 65% owners); owns KIGN(FM) Cheyenne; is buying KKAZ(FM) Cheyenne and KUUY(AM) Orchard Valley, Wyo.; has applied to build FM at Laramie, Wyo.

**Seller:** Blue Sky Broadcasting Inc., Cheyenne (Phil Noble, president); no other broadcast interests

**Facilities:** 106.3 mhz, 3 kw, ant. -3 ft.

**Format:** Adult contemporary

**Broker:** McCoy Broadcast Brokerage Inc.

**KESR(FM) (formerly KLPQ) Sher-**

**wood/Little Rock, Ark.**

**Price:** \$750,000

**Buyer:** CDB License Corp., Little Rock, Ark. (Ted L. Snider Jr., president/55% owner). Snider owns 55% of KIPR-FM Pine Bluff, Ark.

**Seller:** Sherwood Broadcasting of Arkansas, Little Rock (Phil Hall and Christy Flynn-Hall, owners). Halls own KBBL(AM) Cabot, Ark.; are selling KBBL-FM Cabot

**Facilities:** 102.1 mhz, 4.1 kw, ant. 387 ft.

**Format:** Sports

**KDXE(FM) Sulphur Springs, Tex.**

**Price:** \$525,000

**Buyer:** John D. Mitchell, Mount Pleasant, Tex.; owns 80% of KASO-AM-FM Minden, La.; 75% of KIMP(AM)-KPXI(FM) Mount Pleasant, and 56.5% of KYGL(FM) Texarkana, Ark., and KLLI(FM) Hooks, Tex.; has applied to build FM in Pittsburg, Tex.

**Seller:** Galen O. Gilbert (75% owner), Altus, Okla.; owns KSWM(AM) Aurora, Mo., and KWON(AM)-KYFM(FM) Bartlesville, Okla.; 51.7% of KWHW(AM)-KRKZ(FM) Altus and KTJS(AM)-KQTX(FM) Hobart, Okla.; is buying KIOL(FM) Lamesa/Odessa, Tex.

**Facilities:** 95.9 mhz, 6 kw, ant. 285 ft.

**Format:** Country

**KOMS(FM) Poteau, Okla.**

**Price:** \$520,000

**Buyer:** Pinnacle Radio Group LLC, Blytheville, Ark. (Sunbelt Media Inc., LKR Communications Inc., Harold L. Sudbury Jr., 33.3% owners). LKR owns KAYR(AM)-KLSZ-FM Van Buren, Ark. Sudbury owns 88% of KLCN(AM)-KHLS-FM Blytheville, Ark.; 73.3% of KHPA(FM) Hope, KBNY(AM)-KOKR(FM) Newport, KTPA(AM) Prescott and KSUD(AM) West Memphis, all Ark.; 73.3% of company buying KOSE(AM) Osceola, Ark.; 60% of company buying KOSE-FM Osceola and KAMJ(FM) Gosnell, Ark.

**Seller:** Le Roy Billy, Poteau; owns KPRV-FM Heavener, Okla., and KPRV(AM) Poteau

**Facilities:** 107.3 mhz, 100 kw, ant. 1,810 ft.

**Format:** Dark

**Broker:** Media Services Group Inc.

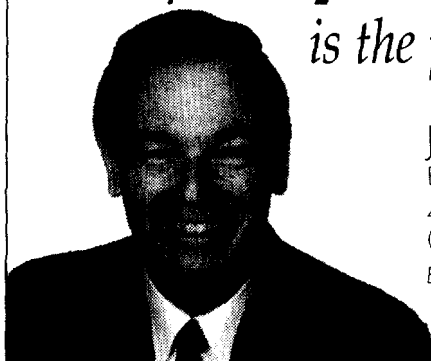
**WYIQ(FM) Warner Robins, Ga.**

**Price:** \$500,000

**Buyer:** Taylor Communications Corp., Tulsa, Okla. (Edward L. Taylor, chairman/owner); owns WACT-AM-FM Tuscaloosa, Ala.; is selling WQTK(AM) Macon, WIBB-FM Fort Valley and WITK(AM)-WRBG(FM) Warner Robins, all Ga., and WXNR(FM) Grifton, N.C.

**Seller:** IQ Radio Network Inc., Atlanta

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(Donald L. Jones, president/ 41.8% owner); is selling WWIQ(FM) Gray, Ga. (see item, above)

**Facilities:** 102.5 mhz, 6 kw, ant. 328 ft.

**Format:** Classic rock

## **KNFX-FM Spring Valley, Minn.**

**Price:** \$150,000

**Buyer:** KFIL Inc., Preston, Minn. (Michael S. Borgen, Jeffrey T. Borgen, owners); owns KFIL-AM-FM Preston, Minn.; has applied to build FM in St. Joseph, Minn.

**Seller:** Robert E. Ingstad, Valley City, N.D.; owns KQPR(FM) Albert Lea, KDHL(AM)-KQCL(FM) Faribault, KMFX (AM) Wabasha, KMFX-FM Lake City, KASM(AM)-KASM-FM Albany and KWEB (AM)-KRCH(FM) Rochester, all Minn.; KDDR(AM) Oakes and KOVC(AM)-KOVCFM Valley City, N.D., and KGFX-FM Pierre and KQKD(AM)-(FM) Redfield, S.D.; 90% of KFLA(AM)-KSKL(FM) Scott City, Kan.; 80% of KKJQ(FM) Garden City and KYBD(FM) Copeland, Kan.; jointly owns (with wife) KNFX(AM) Austin, Minn.; is buying KGIM(AM) Aberdeen and KBWS-FM Sisseton, S.D.; is selling KXSS(AM)-KLZZ(FM) Waite Park, Minn.; is selling KASM-AM-FM Albany, Minn.; has CP to build FMs in Lowry, S.D., and Spring Valley, Minn.; has 90% interest in application to build FM in Larned, Kan.

**Facilities:** 104.3 mhz, 2.8 kw, ant. 472 ft.

**Format:** Country

## **KZBR(FM) (formerly KTDV) Mountain Pine/Hot Springs, Ark.**

**Price:** \$145,000

**Buyer:** KellComm Inc., Hot Springs (Jim Kellstrom, president/owner); owns KLXQ-FM Hot Springs

**Seller:** Mark Jones, Alexandria, La.; owns KEZP-FM Bunkie/Alexandria, La.

**Facilities:** 101.9 mhz, 6 kw, ant. 328 ft.

**Format:** AC

**Broker:** Sunbelt Media Inc.

## **WMWA(FM) Glenview, Ill.**

**Price:** \$110,000

**Buyer:** Glenbrook High School District, Glenview (Jean McGew, superintendent); no other broadcast interests

**Seller:** Midwestern Academy of the New Church, Glenview; no other broadcast interests

**Facilities:** 88.5 mhz, 100 kw, ant. 100 ft.

**Format:** Educational

## **KRYK(FM) Chinook/Havre, Mont.**

**Price:** \$95,000

**Buyer:** North Montana Broadcasters

Inc., Havre, Mont. (67% owner; C. David Leeds, president/50% owner); owns KOJM(AM)-KPOX(FM) Havre

**Seller:** Rick David Davies, Chinook; no other broadcast interests

**Facilities:** 101.3 mhz, 100 kw, ant. 688 ft.

**Format:** Adult contemporary

## **KHXS(FM) Abilene, Tex.**

**Price:** \$85,000

**Buyer:** IQ Radio Inc., Brunswick, Ga. (Larry D. Hickerson, president/owner); owns WPIQ(AM) Brunswick. Hickerson has applied to build FM in Brunswick

**Seller:** Sure Broadcasting Inc., Independence, Ohio (Anthony S. Ocepek, receiver). Ocepek is principal of OmniAmerica Communications Inc., which is merging into Chancellor Corp.

**Facilities:** 106.3 mhz, 4.6 kw, ant. 201 ft.

**Format:** Easy listening

## **WMXI(FM) Laurel, Miss.**

**Price:** \$75,000

**Buyer:** Rainey Broadcasting Inc., Meridian, Miss. (spouses Kenneth R. Sr. and Cheryl G. Rainey, owners); has applied to build FM in Kosciusko, Miss. Kenneth Rainey owns 51% of WMYQ-AM-FM Newton, Miss.; 50% of WVMI(AM) Biloxi and WYJS(FM) Pickens, Miss., and company that has applied to build FM in DeKalb, Miss.; 34% of WINL(FM) Linden, Ala.; 25% owner of company that has applied to build FM in Stonewall, Miss. Cheryl Rainey owns 49% of WMYQ-AM-FM Newton; 33.3% of company that has applied to build FM in Dora, Ala.; 25% of company that has applied to build FM in Stonewall

**Seller:** Radio Laurel Inc., Jackson, Miss. (Wirt A. Yerger, president); no other broadcast interests

**Facilities:** 98.1 mhz, 2.55 kw, ant. 155.9 meters

**Format:** Off air

## **RADIO: AM**

### **KBBS(AM) Buffalo, Wyo.**

**Price:** \$105,000

**Buyer:** Communications Systems III, Buffalo (spouses Albert L. and Judy L. Wildeman, owners); owns KLGT(FM) Buffalo

**Seller:** KBBS Inc., Buffalo (Jeanette Maxwell, owner); no other broadcast interests

**Facilities:** 1450 khz, 1 kw

**Format:** C&W

### **WMAD(AM) Sun Prairie, Wis.**

**Price:** \$85,000 cash

**Buyer:** Northwestern College, St. Paul (Donald O. Erickson, president); owns KTIS-AM-FM Minneapolis; KNWS-AM-FM Waterloo, Iowa; KDNW-FM and KDNI-FM Duluth, Minn.; KFNW-AM-FM Fargo, N.D.; KNWC-AM-FM Sioux Falls, S.D., and WNNC(FM) Madison, Wis.; is buying WAYG(FM) Sarasota, Fla.

**Seller:** Point Communications Inc., Montauk, N.Y. (Richard P. Verne, president; Furman Selz SBIC LP, 92.2% owner); is becoming general partner with Midcontinent Media Inc. in owning WTSO(AM)-WZEE-FM Madison and WMLI-FM Sauk City/Madison, WMAD-AM-FM Sun Prairie and WIBA-AM-FM Madison, all Wis. (Note: WMAD was to be part of partnership.)

**Facilities:** 1190 khz, 1 kw

**Format:** Nostalgia

### **KAVA(AM) Burney/Redding, Calif.**

**Price:** \$35,000

**Buyer:** Mark C. Allen, Redding, Calif.; no other broadcast interests

**Seller:** Essie L. Collins, Los Altos, Calif.; no other broadcast interests

**Facilities:** 1450 khz, 1 kw

**Format:** Country

—Compiled by Elizabeth A. Rathbun

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**Seller:** Embarcadero Media Inc., San Francisco (Luis G. Nogales, chairman)

**Facilities:** KVAR: 97.5 mhz, 68 kw, ant. 1,571 ft.; KCAL: 1410 khz, 5 kw day, 4 kw night; KSZZ: 590 khz, 1 kw; KRCX: 1110 khz, 5 kw day, 500 w night; KMYC: 1410 khz, 5 kw day, 1 kw night; KSXX-FM: 99.9 mhz, 1.74 kw, ant. 2,181 ft.; KOTK: 620 khz, 5 kw; KINK-FM: 101.9 mhz, 100 kw, ant. 1,673 ft.

**Formats:** KVAR: country; KCAL: Spanish; KSZZ: country; KRCX: Spanish; KMYC: sports; KSXX-FM: Bongo Latino; KOTK-KINK-FM: adult album rock

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### WLAN-AM-FM Lancaster, Pa.

**Price:** \$7 million

**Buyer:** Clear Channel Communications Inc., San Antonio, Tex. (L. Lowry Mays, president); owns WHP(TV) Harrisburg/Lancaster (LMA with WLYH-TV) and WRAW(AM)-WRFY-FM Reading, Pa. (for other holdings, see "Cover Story")

**Seller:** Peoples Broadcasting Co., Lancaster (Samuel Altdorfer IV, president); no other broadcast interests

**Facilities:** AM: 1390 khz, 5 kw day, 1 kw night; FM: 96.9 mhz, 50 kw, ant. 500 ft.

**Formats:** AM: contemporary; FM: adult contemporary

### KHIS-AM-FM Bakersfield, Calif.

**Price:** \$2.65 million

**Buyer:** Hemisphere Broadcasting LLC, Bakersfield (Clifford N. Burnstein, Peter D. Mensch, owners); owns KKXX-FM and KRAB-FM Bakersfield, KJFX-FM, KFRR-FM and KYNO(AM) Fresno, KSTT-FM and KSLY-FM San Luis Obispo and KXFM-FM Santa Maria, all Calif.

**Seller:** International Church of the Foursquare Gospel Inc., Los Angeles (James Rogers, executive assistant); owns KFSG-FM Los Angeles

**Facilities:** AM: 800 khz, 1 kw day, 440 w night; FM: 96.5 mhz, 50 kw, ant. 550 ft.

**Formats:** Both Christian

**Broker:** Sterling Associates

### KEZC(AM)-KJOK-FM Yuma, Ariz.

**Price:** \$1.375 million (includes \$250,000 consulting agreement)

**Buyer:** MonsterMedia LLC, Yuma (Western Newspapers Inc., Gordon Keith Lewis, co-owners); no other broadcast interests

**Seller:** Magnamedia Inc., Yuma (Jim Stowe, president); no other broadcast interests

**Facilities:** AM: 1400 khz, 1 kw; FM: 93.1 mhz, 100 kw, ant. 80 ft.

**Formats:** AM: adult contemporary; FM: hot adult contemporary

### RADIO: FM

#### KWIZ(FM) Santa Ana, Calif.

**Price:** \$11.2 million cash

**Buyer:** Liberman Broadcasting Inc., Los Angeles (Jose and Lenard Liberman, principals); owns KKJH (AM) Los Angeles, KBUE(FM) Long Beach and KWIZ(AM) Santa Ana, all Calif.

**Seller:** Odyssey Broadcasting Inc., San Luis Obispo, Calif. (Stuart Subotnick, Michael Kakoyiannis, principals); owns KLYY(FM) Arcadia, KSYY (FM) Fallbrook and WVVY(FM) Oxnard/

Venture, all Calif., and WRKL(AM) New City and WRGX(FM) Briarcliff Manor, N.Y.

**Facilities:** 96.7 mhz, 3 kw, ant. 207 ft.

**Format:** Asian

**Broker:** Media Venture Partners

### WYAK-FM Surfside Beach/Myrtle Beach and WMYB(FM) Socastee/Myrtle Beach, S.C.

**Price:** \$5.125 million

**Buyer:** Pinnacle Broadcasting Co., Grand Prairie, Tex. (Philip D. Marel-la, chairman); owns WSOY-AM-FM Decatur, Ill.; WYNG-FM Evansville, Ind.; WCPQ(AM)-WANG-FM Havelock, WRNS-AM-FM Kinston and WFXK-FM Tarboro/Raleigh/Durham, all N.C.; WYAV(FM) Conway/Myrtle Beach and WRNN-FM Myrtle Beach, S.C., and KLLL-AM-FM Lubbock, Tex.; is buying WDLX(AM)-WERO(FM) (formerly WRRF-WDLX) Washington, N.C.; is selling WOUR(AM)-WFXC(FM) Durham, N.C.

**Seller:** Multi-Market Radio Inc., Springfield, Mass. (Michael G. Ferrel, president); has LMA with WVCQ(FM) Myrtle Beach (for other holdings, see "Changing Hands," Aug. 26)

**Facilities:** WYAK-FM: 103.1 mhz, 12.5 kw, ant. 328 ft.; WMYB: 99.5 mhz, 13.5 kw, ant. 446 ft.

**Formats:** WYAK-FM: country; WMYB: not on air

**Broker:** Star Media Group Inc.

### KEAG(FM) plus option to buy KKRO (FM) (formerly KPXR) Anchorage

**Price:** \$2.5 million

**Buyer:** Pioneer Broadcasting Co. Inc., Seattle (Matthew N. Clapp Jr., owner); owns KFQD(AM)-KWFL(FM) and KMXS(FM) Anchorage; KXRO(AM)-KDUX (FM) Aberdeen and KKRT(AM)-KKRV (FM) Wenatchee, Wash. Clapp is selling KBRC(AM) Mt. Vernon, Wash.

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**Seller:** Thomas E. Ingstad, Orono, Minn.; owns KXIC(AM)-KKRQ(FM) Iowa City; KLTA(FM) Breckenridge/Fargo and WDAY-FM Fargo, N.D.; KIMM(AM), KFXS(FM) and KOUT-FM Rapid City, S.D., and KXXS(FM) Toppenish and KIT(AM)-KATS(FM) and KMWX(AM)-KFFM (FM) Yakima, Wash.; is buying KKLS (AM)-KKMK(FM) Rapid City; is selling KHAR(AM)-KBRJ(FM) Anchorage; KPFX (FM) Fargo and KSOO(AM)-KMXC-FM Sioux Falls, S.D.; has JSA with WDAY (AM) Fargo

**Facilities:** KEAG: 97.3 mhz, 100 kw, ant. 593 ft.; KKRO: 102.1 mhz, 25 kw, ant. 174 ft.

**Formats:** KEAG: classic hits; KKRO: classic rock

**KPHT(FM) Kindred, N.D.**

**Price:** \$800,000

**Buyer:** Otter Tail Power Co., Fargo, N.D. (John MacFarlane, president); owns KFGO-AM-FM Fargo, KVOX-AM-FM Moorhead and KMRS(AM)-KKOK-FM Morris, all Minn.; is buying KFGX(FM) Detroit Lakes, Minn.

**Seller:** Above and Beyond Broadcasting LLC, Fargo (Jim Erickson, president); no other broadcast interests

**Facilities:** 92.7 mhz, 25 kw, ant. 328 ft.

**Format:** Religion

**Broker:** Johnson Communication Properties Inc.

**RADIO: AM**

**WMOP(AM) Ocala, Fla.**

**Price:** \$350,000

**Buyer:** Florida Sportstalk Inc., Ocala (Gordon P. Smith, president/33.3% owner); no other broadcast interests

**Seller:** WMOP Broadcasting Inc., Ocala (Richard Andrews, president); no other broadcast interests

**Facilities:** 900 khz, 5 kw day, 23 w night

**Format:** C&W

**Broker:** Hadden & Associates

—Compiled by Elizabeth A. Rathbun

**Errata**

Some holdings of Nassau Broadcasting Partners LP were incorrectly reported in the Sept. 30 "Changing Hands." Rather than owning WOBM(AM) Lakewood-WOBM-FM Toms River, N.J., Nassau has an LMA with an option to buy the stations.

# One-man band gets play dates

*'Kwik Witz' clears in story of little engine that, so far, can*

**By Cynthia Littleton**

**S**teve Belkin has been called a "guerrilla TV producer" and syndication's "one-man band."

To some, the 32-year-old Cleveland native is living proof of the industry adage that broadcasters will always find room for a TV show they like. To others, the story of how Belkin launched the comedy game show *Kwik Witz* in national syndication is evidence that nothing can stand in the way of an entrepreneur with a passion for his product.

"It was his personality that got his foot in the door," says Lyle Banks, president and general manager of NBC O&O WMAQ(TV) Chicago, where *Kwik Witz* is taped.

"I was interested in the show after he sent me a hilarious pitch written out on an easel board," Banks said. "I knew I wanted to meet the guy who put this thing together."

Naturally, Belkin has had his share of setbacks over the past five years. One of the two industry veterans Belkin hired to help sell *Kwik Witz* died last fall, just as he was starting to pick up major markets. But Belkin persevered and beat the odds against small independents by launching the show last month on over 100 stations covering about 77% of the country, including all of the top 15 markets.

"What I saw in *Kwik Witz* was an original idea that was funny and creative and spontaneous with good audience involvement," says Dave Metz, director of program services for ABC O&O KGO(TV) San Francisco. Metz says he decided to take a chance on an unproven producer rather than risk losing a potential hit to a rival station.

Hosted by *Second City* alumnus

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# Changing Hands

The week's tabulation  
of station sales

**THIS WEEK**

TVs	\$9,200,000	2
Combos	\$192,700,000	2
FMs	\$17,330,000	5
AMs	\$0	0
Total	\$219,230,000	9

**SO FAR IN 1996:**

TVs	\$8,479,180,845	82
Combos	\$11,194,087,229	278
FMs	\$2,197,752,623	329
AMs	\$169,704,914	189
Total	\$22,040,729,611	878

**SAME PERIOD IN 1995:**

TVs	\$2,720,825,545	108
Combos	\$1,668,949,810	175
FMs	\$545,839,130	300
AMs	\$80,313,754	152
Total	\$5,039,586,139	733

Source: BROADCASTING & CABLE

## TV

### KTAB-TV Abilene, Tex.

**Price:** \$8 million

**Buyer:** ShootingStar Inc., Sherman Oaks, Calif. (Diane Sutter, president/owner and president of seller's TV division); no other broadcast interests

**Seller:** Shamrock Holdings Inc., Burbank, Calif. (Roy E. Disney, chairman); has applied to build ch. 15 in Abilene; is insulated limited partner of Trefoil Latin Investors LP, which owns about 40% of Latin Communications Group Inc. Disney is vice chairman of Walt Disney Co., which owns (via ABC) KTRK-TV Houston and nine other TVs; is selling KCAL-TV Los Angeles.

**Facilities:** Ch. 32, 2,040 kw visual, 48 kw aural, ant. 918 ft.

**Affiliation:** CBS

### WKZX(TV) Cookeville/Nashville, Tenn.

**Price:** \$1.2 million

**Buyer:** Michael V. and Steven C. Roberts, St. Louis (brothers, co-owners); own KTVJ-TV Boulder, Colo.; WHSL-TV East St. Louis; WRMV(TV) Rocky Mount, N.C., and KZAR-TV Provo, Utah; are buying WTSW(TV) New London, Conn.; have applied to build TV on ch. 14 in Albuquerque, N.M.

**Seller:** InaVision Broadcasting Inc., Monterey, Tenn. (Ed Gilgenbach, president); no other broadcast interests

**Facilities:** Ch. 28, 229 kw visual, 22.9 kw aural, ant. 869 ft.

**Affiliation:** WB Network

**Broker:** Kalil & Co.

## COMBOS

**Jacor Communications Inc., is acquiring Regent Communications**

**Price:** Approximately \$184.7 million (see page 46)

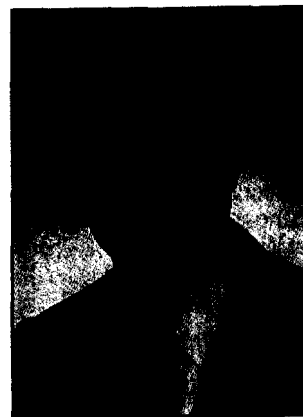
**Swap of WEAT-AM-FM West Palm Beach, Fla., for KSTE(AM) Rancho Cordova, Calif., plus \$33 million.**

**Owner of WEAT-AM-FM:** Chancellor Broadcasting, Steven Dinetz, president; owns KHYL-FM Auburn, Calif.; KGGI-FM Riverside, Calif.; KFBK(AM)-KGBY-FM Sacramento, Calif.; KMEN(AM) San Bernardino, Calif.; WOCL-FM Deland, Fla.; KTCJ(AM)-KTCZ-FM Minneapolis; KDWB-FM Richfield, Minn.; WALK-AM-FM Patchogue, N.Y.; WUBE-AM-FM Cincinnati; WYGY-FM Hamilton, Ohio. Chancellor also controls Shamrock Broadcasting Inc. which owns KMLE-FM Chandler, Ariz.; KLAC(AM)-KZLA-FM Los Angeles, KABL(AM)-KNEW(AM) Oakland, Calif.; KSNF-FM/KBGG-FM San Francisco; KALC-FM, KIMN-FM, KXKL-AM-FM Denver; KVOD-FM Greeley, Colo.; WFOX-FM Gainesville, Ga.; WDFN(AM)-www-FM Detroit; KFAN(AM) Minneapolis-KEEY-FM St. Paul; WHTZ-FM Newark, N.J.; WWSW-AM-FM Pittsburgh.

**Owner of KSTE(AM):** American Radio Systems License Corp. (Steven B. Dodge, president/charman, 30.91%) also owns WRKO(AM), WEEI(AM), WBXX-FM, WEGQ-FM, all Boston; WBMD(AM) Baltimore; WNEZ(AM)-WRCH-FM New Britain, Conn.; WZMX-FM, WTIC-AM-FM Hartford, Conn.; WECK(AM) Cheektowaga, NY; WBZT(AM)-WIRK-FM West Palm Beach, Fla.; WCMF-AM-FM, WRMM-FM Rochester, NY; WONE(AM), WTUE-FM, WMMX-FM, all Dayton, Ohio; WQSR-FM Cantonsville, Md.; WYRK-FM, WJYE-FM Buffalo, N.Y.; WKGR-FM Fort Pierce, Fla.; KXNO(AM) North Las Vegas, Nev.; KMJ(AM)-KSKS-FM Fresno, Calif.; KCTC(AM)-KYM-FM Sacramento, Calif.; KFAB(AM) Omaha, Neb.; KBBT(AM) Portland, Ore.; KGOR-FM Omaha, Neb.; KUFO-FM Portland, Ore.; KDBX-FM Banks, Ore.; KMXB-FM Henderson, Nev.; KLUC-FM Las Vegas, Nev.; KSJO-FM San Jose, Calif.; KUFY-FM Gilroy Calif.; WSJZ-FM Buffalo, N.Y.

**Facilities:** KSTE(AM): 650 khz, 25 kw day, 1 kw night; WEAT-FM: 104.3 mhz, 100kw, ant. 1,273; WEAT(AM) 850 khz, 5 kw day, 1 kw night

**Format:** WEAT-FM: soft adult contemporary; WEAT(AM): news; KSTE(AM): talk



James A. Gammon, President

## Third Quarter TV Closings and Signings

### KCNS-TV

San Francisco, CA DMA

### KTNC-TV

(KFCB-TV)

San Francisco, CA DMA

### WSWS-TV

Columbus, GA DMA

### WBFX-TV

Greensboro, NC DMA

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**WTOF-FM Canton and WHLO(AM)  
Akron, Ohio**

**Price:** \$8 million

**Buyer:** Caron Broadcasting Inc., Camarillo, Calif. (owned by Salem Communications Corp., Camarillo, Edward G. Atsinger III, president/50% and Stuart W. Epperson/50%); owns KDPO-AM-FM Portland, Ore.; KKLA(AM) San Bernardino, Calif.; KGNW(AM) Seattle-Burien, Wash.; KGER(AM) Long Beach, Calif.; KAVC-FM Rosamond, Calif.; KDAR-FM Oxnard, Calif.; WEZE (AM) Boston, Mass.; WRFD(AM) Columbus-Worthington, Ohio; KPRZ(AM) San Marcos-Poway, Calif.; WMCA(AM) New York, N.Y.; WYLL-FM, Des Plaines, Ill.; WAVA-FM Arlington, Va.; WPIT(AM)-WORD-FM Pittsburgh; WFIL(AM), WZZD(AM) Philadelphia, KRKS-FM Boulder, Colo.; KRKS(AM), KNUS(AM) Denver; WWDJ(AM) Hackensack, N.J.; KSLR(AM) San Antonio, Tex.; KFLE(AM) Seattle; KKHT-FM Conroe, Tex.; KENR (AM) Houston; KFIA(AM) Carmichael, Calif.; KDFX(AM) Dallas; KPRZ-FM Fountain, Colo.; KTSL-FM Medical Lake, Wash.; KGFT-FM Pueblo, Colo.

**Seller:** Mortenson Broadcasting of Akron, Ohio, and Mortenson Broadcasting of Canton, Ohio both owned by Mortenson Broadcasting Co.,

Lexington, Ky (Jack M. Mortenson, president/100%) owns WBGR (AM) Baltimore, Md.; WCGW(AM) Nicholasville and WJMM-FM Versailles, Ky; WEMM-FM Huntington, W.Va.

**Facilities:** WTOF-FM: 98.1 mhz, 36 kw, ant. 570ft; KHLO(AM): 640 khz, 5 kw day, 500 w night

**Formats:** WTOF-FM: religious, Christian country; WHLO(AM): contemporary Christian

**RADIO: FM**

**KKIX(FM) Fayetteville and KKZQ(FM)  
Lowell, Ark.**

**Price:** \$10 million

**Buyer:** Gulfstar Communications Holdings Inc., Austin, Tex. (John Cullen, president); is buying KEZA(FM) Fayetteville, Ark. (for other holdings, see "Changing Hands," Sept. 16, Aug. 26) **Seller:** Noalmark Broadcasting Corp., El Dorado, Ark. (William Nolan, president); owns KELD(AM)-KIXB(FM) and KISQ (FM) El Dorado and KXOW(AM)-KLAZ(FM) Hot Springs, Ark. (for other holdings, see "Changing Hands," June 10) **Facilities:** KKIX: 103.9 mhz, 1 kw, ant. 510 ft.; KKZQ: 101.9 mhz, 50 kw, ant. 708 ft.

**Format:** KKIX: country; KKZQ: CHR **Broker:** Whitley Media

**KEZT-FM Des Moines, Iowa**

**Price:** \$3.2 million

**Buyer:** Saga Communications Inc., Grosse Pointe Farms, Mich. (Edward K. Christian, president/58% owner); owns KIOA-AM-FM and KRNT(AM)-KSTZ (FM) Des Moines; WGAN(AM)-WMGX (FM) and WZAN(AM) Portland and WYNZ (FM) Westbrook, all Me.; WIXY(FM) and WLRW(FM) Champaign, WYMG(FM) Jacksonville/Springfield and WOQL(FM) Springfield, all Ill.; KOAM-TV Pittsburg, Kan.; WAQY(AM) East Longmeadow and WAQY-FM Springfield, Mass.; WFEA (AM)-WZID(FM) Manchester, N.H.; WVKO (AM)-WSNY(FM) Columbus, Ohio; WNOR-AM-FM Norfolk and WAFX(FM) Suffolk, Va., and WKLH(FM) and WLZR-AM-FM Milwaukee; is buying WPRC(AM)-WWTE-FM Lincoln and WTAX (AM)-WDBR(FM) Springfield, Ill.; WNAX-AM-FM Yankton, S.D./Sioux City, Iowa, and WPOR-AM-FM Portland, Me.

**Seller:** Robert Bunce, Des Moines, 100%, no other broadcast interests

**Facilities:** 104.1 mhz, 100 kw

**Format:** Soft adult contemporary

**WXCD(FM) Syracuse, N.Y.**

**Price:** \$2.8 million

**Buyer:** Pilot Communications of Syracuse Inc., Syracuse (James L. Leven, president/96% owner; Michael H. Jordan, chairman, Westinghouse Electric Corp., shareholder); owns WAQX-FM Manlius/Syracuse

and WNDR(AM)-WNTQ-FM Syracuse, and WEZW(AM)-WMME-FM Augusta and WTVL(AM)-WEBB-FM Waterville, Me.

**Seller:** Salt City Communications Inc., Syracuse (Merrill B. Charles, president); no other broadcast interests

**Facilities:** 105.9 mhz, **TKTKTK**

**Format:** Soft adult contemporary

**WWFX(FM) Belfast/Bar Harbor, Me.**

**Price:** \$675,000

**Buyer:** Star Broadcasting of Maine Inc., Ellsworth, Me. (co-owners Mark L. Osborne, president; Natalie G. Knox, VP). Osborne owns 56% of WKSQ(FM) Ellsworth.

**Seller:** Group H Radio Inc., Cos Cob, Conn. (Michael Hauptman, president); no other broadcast interests

**Facilities:** 104.7 mhz, 10 kw, ant. 1,099 ft.

**Format:** CHR

**WCDS(AM)-WWWQ(FM) Glasgow, Ky.**

**Price:** \$655,000

**Buyer:** Newberry Broadcasting Inc., Glasgow, Ky. (Steven W. Newberry, president/33% owner); owns WHHT (FM) Cave City and WXPC(FM) Horse Cave, Ky.

**Seller:** John P. Niland, Munfordville, Ky. (receiver)

**Facilities:** AM: 1440 khz, 5 kw day; FM: 105.3 mhz, 25 kw, ant. 318 ft.

**Format:** Both dark

—Compiled by Elizabeth Rathbun

**S&P Broadcasting  
Company**

*has acquired the assets of*

**WDLS-FM  
Scranton (Dallas), PA**

*from*

**Mountain  
Broadcasting Co.**

**Jack Satterfield  
Broker**

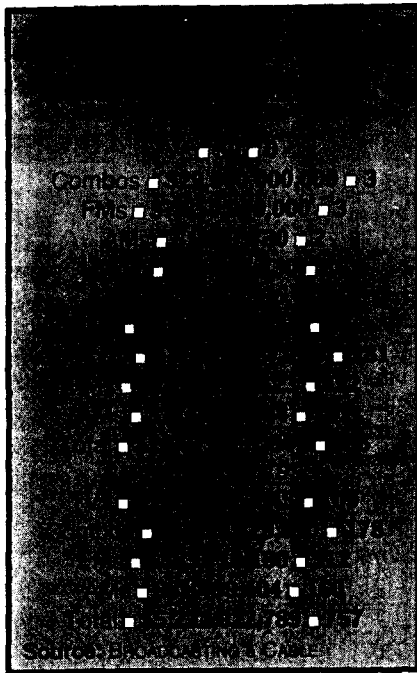
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# Changing Hands

*The week's tabulation  
of station sales*



## COMBOS

**WMT-AM-FM Cedar Rapids and WHO(AM)-KLYF(FM) Des Moines, Iowa**  
**Price:** \$52.5 million cash  
**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner); owns the following Florida stations: WJGR(AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville, WSOL-FM Brunswick, Ga./Jacksonville, WBRD(AM) Palmetto-WDUF(FM) Bradenton/Tampa, WFLA(AM)-WFLZ(FM) Tampa and WAMR(AM)-WCTQ(FM) Venice. Jacor also owns KHTS-FM San Diego and XTRA-AM-FM Tijuana, Mexico/San Diego; KBPI(FM), KOA(AM)-KRFX(FM) and KHOW(AM)-KHHI(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) Atlanta; KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WCKY(AM), WOFX(FM) and WLW(AM)-WEBN(FM), all Cincinnati, and WSPD-AM and WWSK(FM) Toledo and WRVF-FM Beaver Creek/Toledo, all Ohio, and WWSF-FM and WMYU-FM Knoxville, Tenn.; is buying WSPB(AM)-WSRZ-FM Sarasota, WYNF(FM) Coral Cove/Sarasota and CP for WEDD(FM) Englewood/Venice, all Fla.; WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester, Ky., and WIOT-AM (formerly WCWA)-WIOT-FM Toledo, Ohio; has LMA with WGST-FM Atlanta. ■ Jacor also is

buying Regent Communications Inc., which owns WSFR (FM) (formerly WHKW-FM) Corydon, Ind./Louisville and WDJX-FM, WHKW(AM) (formerly WRES-AM) and WFIA-AM, all Louisville; KUDL-FM and KMXV(FM) Kansas City, Mo.; KSNE-FM and KFMS-FM Las Vegas; WEZL(FM) and WXLV(FM) Charleston, S.C., and KKAT(FM) Ogden/Salt Lake City and KALL(AM)-KODJ(FM) Salt Lake City; is buying WVEZ(FM) Louisville; KWNH(FM) Henderson, Nev., and KUTQ-FM Bountiful and KZHT(FM) Provo, Utah; has time brokerage agreements with KBGO-FM Las Vegas and WSJW(FM) Louisville; is selling KKDD(AM) North Las Vegas; WLQT(FM) Kettering/Dayton and WDOL(FM) Englewood/Dayton, Ohio, and WHKW-AM and intellectual rights to WHKW-FM Louisville ■ Jacor also has bought Citicasters Inc., which owns 4 AMs, 11 FMs and 2 TVs

**Seller:** Palmer Broadcasting LP, Des Moines, Iowa (Joseph Lentz, president); is selling WNOG(AM)-WARO(FM) and WNOG-FM Naples/Fort Myers, Fla.; WHO-TV Des Moines, and KFOR-TV Oklahoma City. (Note: Palmer paid \$14 million for WMT-AM-FM last year.)  
**Facilities:** WMT(AM): 600 khz, 5 kw; WMT-FM: 96.5 mhz, 100 kw, ant. 540 ft.; WHO: 1040 khz, 50 kw; KLYF: 100.3 mhz, 100 kw, ant. 1,700 ft.

**Formats:** WMT(AM): full service; WMT-FM: adult contemporary; WHO: news/talk; KLYF: adult contemporary  
**Brokers:** Kalil & Co. (buyer); Salomon Bros. (seller)

## KQMQ-AM-FM Honolulu

**Price:** \$4 million  
**Buyer:** Caribou Communications Co., Denver (J. Kent Nichols, president; Desert Communications III Inc., 42% owner); owns KTNT-FM Edmond/Oklahoma City and KATT-FM and KYIS-FM Oklahoma City; is buying KPOI-FM Honolulu

**Seller:** Desert Communications II Inc., Chicago (Matthew M. Breyne, president; FINOVA Group Inc., ultimate parent). Desert Communications V and VI own KIMO-TV Anchorage, KATN-TV Fairbanks and KJUD-TV Juneau, all Alaska, and WWTI-TV Watertown, N.Y.  
**Facilities:** AM: 690 khz, 10 kw; FM: 93.1 mhz, 54 kw, ant. -119 ft.  
**Formats:** Both CHR

## KWHN(AM)-KMAG(FM) Fort Smith, Ark.

**Price:** \$3.5 million  
**Buyer:** Gulfstar Communications Holdings Inc., Austin, Tex. (John Cullen, president); is buying KEZA(FM) and KKIX(FM) Fayetteville and KKZO(FM) Lowell, Ark.; owns WJBO(AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge and the following Texas stations: KLVH(AM)-

KYKR(FM) Beaumont, KKMV(FM) Orange/Beaumont, WTAW(AM)-KTSR(FM) College Station, KRYS-AM-FM and KMXR(FM) Corpus Christi, KIZ-FM Killeen, KKAM(AM)-KFMX-FM and KRLB-FM Lubbock, KKYR-AM-FM Texarkana, KNUE(FM) and KTYL-FM Tyler, KISX(FM) Whitehouse/Tyler, WACO-AM-FM Waco, KBRQ(FM) Hillsboro/Waco, KLB(FM) Bloomington/Victoria and KXS(FM) Victoria, KRYS-AM-FM and KMXR(FM) Corpus Christi, KNCN(FM) Sinton/Corpus Christi, KNRV-FM Harker Heights/Killeen, KAFX-FM Diboll/Lufkin and KWTX-AM-FM Waco; is selling KCHX(FM) Midland, Tex.; has time brokerage agreement with KAGG(FM) Madisonville, Tex.

**Seller:** Ft. Smith FM Inc., Fort Smith (David Baugher, president). Baugher also owns KPLA(FM) Columbia/Jefferson City, Mo.

**Facilities:** AM: 1320 khz, 5 kw; FM: 99.1 mhz, 100 kw, ant. 1,969 ft.

**Formats:** AM: news/talk; FM: country

**Broker:** Media Venture Partners

## WNBS(AM) and WSJP(AM)-WBLN-FM Murray, Ky.

**Price:** \$2.8 million (includes low-power WQTV-TV Murray and \$100,000 non-compete agreement)

**Buyer:** WRUS Inc., Russellville, Ky.

## JMS Broadcasting, LLC

*has acquired the assets of*

## KSIR-AM

Brush, CO

*from*

## New Directions Media, Inc.

**Doug Stephens - (913) 649-5103**

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(William McGinnis, president/owner); owns KBVR-FM Bowling Green, WVVR (FM) Hopkinsville and WRUS(AM) Russellville, all Ky.

**Seller:** Samuel Parker, Murray; no other broadcast interests

**Facilities:** WNBS: 1340 khz, 1 kw; WSJP: 1130 khz, 2.5 kw day, 250 w night; WBLN-FM: 103.7 mhz, 100 kw, ant. 661 ft.

**Affiliation:** WNBS: country; WSJP: news/talk; WBLN-FM: adult contemporary

**Broker:** Media Venture Partners

## RADIO: FM

**WCIX(FM) London, Ohio**

**Price:** \$4.5 million

**Buyer:** Blue Chip Broadcasting, Cincinnati (Ross Love, president); owns WIZF(FM) Erlanger, Ky./Cincinnati and WGZB-FM Corydon, Ind./ Louisville, Ky., and WMJM-FM (formerly WLSY-FM) Jeffersonton/ Louisville, Ky.

**Seller:** Joerg G. Klebe, Newburgh, N.Y.; owns KOTP(FM) St. Marys/Topeka, Kan.; WGNV-AM-FM Newburgh; and KNCY-FM Auburn, KISP(FM) Blair and KNCY(AM) Nebraska City/Omaha, all Neb.; is buying KWIC(FM) Topeka; is selling KOSJ(FM) Nebraska City/Omaha.

Klebe's wife, Irmgard, has applied to build FM at Rosendale, N.Y.

**Facilities:** 106.3 mhz, 6 kw, ant. 328 ft.

**Formats:** Urban

**Brokers:** Crisler Co. (buyer); Star Media Group Inc. (seller)

**WBBU-FM Baker/Baton Rouge, La.**

**Price:** \$1.75 million

**Buyer:** Guaranty Broadcasting Corp., Baton Rouge (George A. Foster Jr., president); owns WGGZ(FM) Baton Rouge, WFPR(AM)-WHMD(FM) Hammond and KJIN(AM)-KCIL(FM) Houma, all La., and WBEX(AM)-WKKJ(FM) Chillicothe, Ohio; is buying WTGE-FM Baton Rouge

**Seller:** BEBE-F Broadcasting, Baker (Beatriz Facundus, president); no other broadcast interests

**Facilities:** 107.3 mhz, 3 kw, ant. 328 ft.

**Format:** Adult contemporary

**Broker:** Media Venture Partners

**WOSN-FM Indian River Shores/ Fort Pierce, Fla.**

**Price:** \$1.6 million

**Buyer:** Commodore Media Inc., N.Y. (Bruce A. Friedman, president); owns WKQS(FM) Gifford/Fort Pierce, WZZR (FM) Stuart/Fort Pierce and WQOL(FM) and WAXE(AM)-WAVW(FM) Vero Beach/Fort Pierce (for other holdings, see "Changing Hands," July 1). Commo-

dore is subsidiary of Capstar Broadcasting Partners, which is owned by Hicks, Muse, Tate & Furst.

**Seller:** Indian River Shores Partners LC (Sally Smulley DiLucente, managing member)

**Facilities:** 97.1 mhz, 6 kw, 328 ft.

**Format:** Adult standards

**Broker:** Media Venture Partners

## RADIO: AM

**WKEQ(AM) Burnside/Somerset, Ky.**

**Price:** \$867,730

**Buyer:** First Radio Inc., Somerset (G. Nolan Kenner, president/owner); owns WSFC(AM)-WSEK(FM) Somerset

**Seller:** WKEQ Inc., Greensburg, Ky. (Lenn R. Pruitt, president). Pruitt has interest in WDJ(FM) Burnside/Somerset.

**Facilities:** 910 khz, 500 w day

**Format:** Classic rock

**WDSY(AM) Pittsburgh**

**Price:** \$750,000

**Buyer:** Mortenson Broadcasting Co., Lexington, Ky. (Jack M. Mortenson, president/owner); owns WLOU(AM) Louisville and WCGW(AM) Nicholasville-WJMM-FM Versailles/Lexington, Ky., and WEMM-FM Huntington, W.Va.; is selling WBGR(AM) Baltimore and WHLO (AM) Akron-WTOF-FM Canton, Ohio

**Seller:** Entertainment Communications Inc., Bala-Cynwyd, Pa. (Joseph M. Field, president/70.3% owner); owns 99% of WDSY-FM and WNRQ(FM) Pittsburgh; KITS(FM) San Francisco; WKTK(FM) Crystal River, WISP(FM) Homes Beach and WYUU(FM) Safety Harbor, all Fla.; KFXX(AM) Oregon City and KGON(FM) Portland, Ore.; KLDE(FM) Houston, and KNRK(FM) Camus and KMTT-FM Tacoma, Wash.; is acquiring KNDD(FM) Seattle and KBSG-AM Auburn/Federal Way-KBSG-FM Tacoma, Wash.; is selling KEGE(AM) Minneapolis/St. Paul

**Facilities:** 1080 khz, 50 kw day

**Format:** Classic country

**Broker:** Donald K. Clark Inc.

—Compiled by Elizabeth Rathbun

## Errata

A deal was inadvertently repeated in the Oct. 14 "Changing Hands." The swap between Chancellor Broadcasting and American Radio Systems first was reported July 1.

## Amplification

Gordon P. Moul & Associates was the broker for the \$7 million sale of WLAN-AM-FM Lancaster, Pa., from Peoples Broadcasting Co. to Clear Channel Communications Inc. ("Changing Hands," Oct. 7).

## MCDONALD INVESTMENT & BENGAL MANAGEMENT

have acquired

**KZEL-FM  
KNRQ-AM/FM**

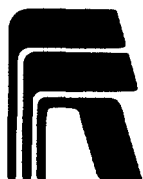
Eugene, Oregon  
from

**NOULA PAPPAS**

for

**\$5,000,000**

The undersigned acted as exclusive broker  
in this transaction and assisted in the negotiations.



**Kalil & Co., Inc.**

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

## Changing Hands

*The week's tabulation  
of station sales*

### TV

#### **WNDS(TV) Derry, N.H./Boston**

**Price:** \$18 million

**Buyer:** Ramcast Corp., New York (Rachamim Anatian, chairman/92.5% owner); is buying KCNS-TV San Francisco and WRAY(TV) Wilson/Raleigh, N.C.

**Seller:** CTV of Derry Inc., Derry (Gerald Q. Nash, chairman)

**Facilities:** Ch. 50, 4,790 kw visual, 479 kw aural, ant. 699 ft.

**Affiliation:** Independent

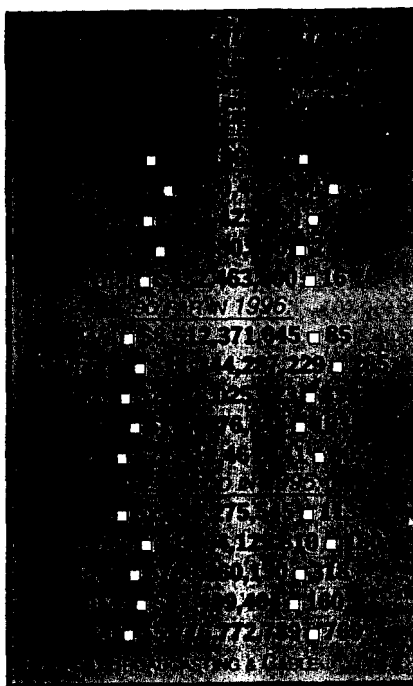
#### **WHRC(TV) Norwell, Mass./Boston**

**Price:** \$15 million

**Buyer:** Christian Network Inc., Clearwater, Fla. (James L. West, chairman; seller Lowell W. Paxson, co-founder/backer); for holdings, see "Changing Hands," Aug. 26

**Seller:** Massachusetts Redevelopment LLC, Enumclaw, Wash. (Michael L. Parker, president. Parker owns 36% of WTVE(TV) Reading, Pa.

**Facilities:** Ch. 46, 2,938 kw visual, 294 kw aural, ant. 314 ft.



**Affiliation:** Not on air

#### **WHIB(TV) Bloomington/Indianapolis, Ind.**

**Price:** \$190,800 (stock exchange)

**Buyer:** Dr. David C. McCarus, Lutherville, Md.

**Seller:** David D., Frederick G., J. Duncan and Robert E. Smith (each 25% owner), Baltimore. Smiths, who also own Sinclair Broadcast Group Inc., will exchange 609 Class A shares in WHIB into 609 Class B (nonvoting) shares. Class B shares are convertible into voting stock. Sinclair owns/is buying WTTV(TV) Bloomington/Indianapolis and satellite WTTK(TV) Kokomo/Indianapolis; WTTT(TV) (LMA with WABM-TV) Birmingham and WDBB(TV) Tuscaloosa, Ala.; KBLA-AM Santa Monica/Los Angeles and KOVR(TV) Stockton/Sacramento, Calif.; WYZZ(TV) Peoria, Ill.; KDSM-TV Des Moines, Iowa; WDKY-TV Lexington, Ky.; KMEZ(FM) Belle Chasse/New Orleans, La., and WWL-AM, WLMG-FM and WSMB(AM) New Orleans; WBFF(TV) (LMA with WNUV-TV) Baltimore; WSMH(TV) Flint, Mich.; KSMO-TV Kansas City, KDNL-TV St. Louis, WVRV(FM) Wilmore, Ky./East St. Louis and KPNT(FM) St. Genevieve/St. Louis, all Mo.; WBEN(AM), WWKB(AM), WKSE-FM, WMJQ-FM, WGR(AM) and WWWS(AM), all Buffalo, N.Y.; WLFL(TV) (LMA with WRDC-TV) Raleigh/Durham, N.C.; WSTR-TV Cincinnati and WTTT(TV)\* and WSYX(TV) Columbus, Ohio; KOCB-TV Oklahoma City; WPGH-TV (LMA with WPTT-TV) Pittsburgh and WKRZ-FM, WGGY-FM, WILK(AM), WGBI(AM) and WWSH-FM all Wilkes-Barre/Scranton, Pa.; WLOS(TV) and WFBC-TV\*, WFBC-AM-FM, WORD(AM) and WSPA-AM-FM, all

Greenville, S.C.; WRVR-FM, WJCE(AM)-WOGY-FM Memphis and WLAC-AM-FM and WJCE-FM Nashville; KABB-TV and KRRT-TV\* San Antonio, Tex.; WCGV-TV (LMA with WTVV-TV) Milwaukee; WTVZ-TV Norfolk, Va.; is buying WILP(AM) (formerly WXPX) West Hazelton/Wilkes-Barre and WWFH(FM) (formerly WQEQ) Freeland/Wilkes-Barre, Pa.; is selling KZSS(AM)-KZRR-FM Albuquerque and KLSK(FM) Santa Fe/Albuquerque, N.M.; has LMA with WILT(AM) Mt. Pocono, Pa.; has applied to build TVs in Tuscaloosa, Ala.; Boulder City, Nev.; Portland, Ore.; Geistow and Hollidaysburg, Pa., and Virginia Beach, Va. David Smith also owns 18.75% of WTTA (TV) St. Petersburg, Fla. \*Being sold to Sinclair LMA partner Glencairn Ltd.

**Facilities:** Ch. 63, 2,000 kw visual, 200 kw aural, ant. 1,053 ft.

**Affiliation:** Informal TV Network

### COMBOS

#### **KOGO(AM)-KKLQ-FM, KCBQ(AM) and KIOZ(FM), all San Diego**

**Value:** \$72 million

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner); owns KHTS-FM San Diego and XETRA-AM-FM Tijuana, Mexico/San Diego; is acquiring KSDO(AM)-KCLX-FM San Diego, KHS(AM)-KFMC(FM) Los Angeles and WDAE(AM)-WUSA-FM Tampa (see "Big Deal" box); is selling KSEG-FM and KRXQ-FM Sacramento, Calif. (see item, below). For other holdings, see "Changing Hands," Oct. 21.

**Seller:** Par Broadcasting Co., San Diego (Steve Jacobs, president)

**Facilities:** KOGO: 600 khz, 5 kw; KKLQ-FM: 106.5 mhz, 7.4 kw, ant. 1,074 ft.; KCBQ: 1170 khz, 50 kw day, 1.5 kw night; KIOZ: 102.1 mhz, 10 kw, ant. 980 ft.

**Formats:** KOGO: news/talk; KKLQ-FM: CHR; KCBQ: hits of the '50s and early '60s; KIOZ: AOR

**Broker:** Kalil & Co.

#### **KFAB(AM)-KGOR(FM) Omaha**

**Price:** \$39 million (includes Muzak franchise for Omaha and Lincoln, Neb.)

**Buyer:** Triathlon Broadcasting Co., San Diego (Norman Feuer, president/26.52% owner; Robert F.X. Sillerman, backer); owns KXKT(FM) Glenwood, Iowa/Omaha and KTNP(FM) (formerly KRRK) Bennington/Omaha; KXLK-FM Haysville/Wichita, KFH(AM), KQAM(AM) and KRBB(FM) Wichita, both Kan., and KZKX(FM) Seward/Lincoln and KTGL(FM) Beatrice/Lincoln; is buying WKSJ(AM) Pritchard and WMYC-FM Mobile, Ala.; KMKV(FM) Benton/Little Rock and KSSN (FM) Little Rock, Ark.; KVOR(AM)-KSPZ-

# CLOSED:

**KRST-FM**

&

**KRZY-AM**

Albuquerque, NM

and

**KRZY-FM**

Santa Fe, NM

from

Crescent

Communications L.P.

to

**Citadel  
Communications  
Corp.**

for

**\$23,000,000**

**QUESTCOM**

MEDIA BROKERAGE, INC.

(704) 948-9800

Charlotte, NC • Gaithersburg, MD

FM and KTWK(AM) Colorado Springs and KVVU-FM Pueblo/Colorado Springs, Colo.; KZSN(AM) Wichita—KZSN-FM Hutchinson/ Wichita; KIBZ(FM) and KKNB(FM) Lincoln; KEYF-FM Cheney/Spokane, KEYF(AM), KUDY(AM)-KKZX (FM), KAQQ(AM)-KISC(FM) and KNFR(AM) Spokane and KTCR(AM) Kennewick—KEGX(FM) Richland and KALE(AM)-KIOK (FM) Richland, all Wash.; has option to buy KEYN (FM) Wichita; has JSAs with WNJY(FM) and KCDA(FM) Spokane  
**Seller:** American Radio Systems Corp., Boston (Steven B. Dodge, president); owns or is buying KKDJ(FM), KMJ(AM)-KSKS(FM), KNAX-FM, KRBT-FM, KOQO-AM-FM Fresno, KKSJ(AM)-KBAY (FM), KSJO(FM) and KUFJ(FM) San Jose/ San Francisco and KRAK-FM, KHTK(AM)-KNCI(FM), KXOA(AM), KOPT(FM), KCTC(AM)-KYMJ(FM), KSSJ-FM and KMJI(AM)-KSFM (FM) Sacramento, all Calif.; WZMX(FM), WRCH-FM, WTIC-AM-FM Hartford, Conn.; WIRK-FM, WKGR-FM, WBZT(AM), WEAT-AM-FM, WOLL-FM and WPBZ-FM West Palm Beach, Fla.; WMMX(FM), WOCT(FM), WBMD(AM)-WQSR-FM and WBGR(AM), all Baltimore; WRKO(AM)-WBMX(FM), WEEI (AM), WEGQ-FM, WVTM(AM)-WAAF(FM) Boston; KBEQ-AM-FM (Kan.) and KFKF-FM (Mo.) Kansas City; KFNS(AM)-KEZK-FM, KSD-AM-FM and KYKY(FM) St. Louis;

## Big deal

The following station-sale application, previously reported in BROADCASTING & CABLE, was made public last week by the FCC:

■ Exchange of Jacor Communications Inc.'s WTSP-TV St. Petersburg/Tampa, Fla., for Gannett Co. Inc.'s KHS(AM)-KFMC(FM) Los Angeles, KSDO(AM)-KCLX-FM San Diego and WDAE(AM)-WUSA-FM Tampa. Value to be determined.

WSOC-FM Charlotte and WTDR(FM) Statesville/Charlotte, N.C.; KMZO-FM, KMXB-FM, KXNO(AM)-KLUC-FM, KVEG(AM), KFB(AM), all Las Vegas; WYRK-FM, WJYE-FM, WECK(AM), WSJZ-FM, WBLK-FM Buffalo and WCMF-FM, WCMF(AM) (formerly WRMM), WRMM-FM, WHAM(AM)-WVOR-FM, WPXY-FM, WHTK(AM), WNVE-FM (under joint sales agreement) Rochester, N.Y.; WMMX-FM, WTUE-FM, WONE (AM), WBT(AM) and WLQT(FM) and (under LMA) WXEG-FM and WDOL-FM, all Dayton, Ohio; KDBX(FM), KBBT(AM)-KUFO (FM), KUPL-FM, KKJZ(FM) Portland, Ore.; WBZZ(FM) and WZPT(FM) Pittsburgh and WIOQ(FM) and WUSL(FM) Philadelphia; KJCE(AM)-KKMJ-FM, KAMX(FM) (formerly

KPTY) Austin, Tex., and KRPM(AM) (formerly KING), KYCW(FM), KMPS-AM-FM and KZOK-FM Seattle and KBKS(FM) (formerly KCIN) Tacoma/Seattle, Wash.; is selling KXOA-FM Sacramento (see below) and WNEZ(AM) New Britain/Hartford. Note: ARS acquired Omaha stations in March.

**Facilities:** AM: 1110 khz, 50 kw; FM: 99.9 mhz, 115 kw, ant. 1,230 ft.

**Formats:** AM: news/talk; FM: oldies

**Broker:** Media Venture Partners (seller)

### **KGTO(AM)-KRAV-FM Tulsa, Okla.**

**Price:** \$5.5 million

**Buyer:** Cox Broadcasting Inc., Atlanta (Nicholas D. Trigony, president; Robert F. Neil, executive VP—radio; Cox Enterprises Inc., owner); is buying KGTO(AM)-KRAV-FM, KRMG(AM)-KWEN(FM) and KJSR(FM) Tulsa, Okla.; KFI(AM)-KOST-FM Los Angeles, KACE-FM Inglewood/Los Angeles and KTVU(TV) Oakland, Calif.; WFLC-FM and WHOT-FM Miami and WFTV(TV) Orlando and WSUN (AM)-WCOF-FM St. Petersburg/Tampa and WWRM-FM Tampa, Fla.; WSB-TV-AM-FM Atlanta; WXNU(FM) Valley Station/Louisville, WRVI-FM (formerly WAJE-FM) New Albany, Ind./Louisville and WRKA (FM) St. Matthews/Louisville, Ky.; WHEN (AM)-WWHT(FM) (formerly WHEN) Syracuse, N.Y.; WSOC-TV Charlotte, N.C.; WHIO-TV-AM-WHKO-FM Dayton, Ohio; WPXI(TV) Pittsburgh; KFOX(TV) El Paso; is acquiring WHTQ(FM), WHOO(AM) and WMMO(FM) Orlando in exchange for WCKG(FM) Elmwood Park/Chicago and WYSY-FM Aurora/Chicago; is buying WZZK-AM-FM and WODL-FM Birmingham, Ala.; WEZN-FM Bridgeport, Conn.; WCFB (FM) Daytona Beach, WDBO(AM)-WWKA-FM and WZKD(AM) Orlando and WFNS (AM) Plant City/Tampa, all Fla.; WJZF-FM La Grange/Atlanta; WBBS(FM) Fulton/Syracuse and WSyr(AM)-WYYY(FM) Syracuse, N.Y., and KCJZ(FM) Terrell Hills/San Antonio and KKYX(AM)-KCYY (FM) San Antonio, Tex.; is selling WIOD (AM) Miami; has LMAs with WCNN(AM) Atlanta and WUPL(TV) New Orleans. Cox also owns Rysher Entertainment.

**Seller:** Kravis Co., Tulsa (George R. Kravis II, president); no other broadcast interests

**Facilities:** AM: 1050 khz, 1 kw day, 22 kw night; FM: 96.5 mhz, 96 kw, ant. 1,329 ft.

**Formats:** AM: adult standards; FM: hot AC

**Broker:** Star Media Group

### **KYLT(AM)-KZOQ-FM Missoula, Mont.**

**Price:** \$3.9 million

**Buyer:** Fisher Broadcasting Inc., Seattle (Patrick M. Scott, president; Fisher Cos. Inc., 97% owner); owns KGRZ

## CITADEL COMMUNICATIONS

has acquired

## KRZY-AM/KRST-FM

Albuquerque, New Mexico

## KOLT-FM

Santa Fe, New Mexico

from

## CRESCENT COMMUNICATIONS

for

# \$23,000,000

The undersigned acted as broker in this transaction and assisted in the negotiations.



# Kalil & Co., Inc.

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

(AM)-KGGL(FM) (formerly KDXT) Missoula, KBLG(AM)-KRKX-FM-KYYA(FM) Billings, KXTL(AM)-KAAR-FM-KOUY(FM) Butte and KMSL(AM)-KQDI-FM and KXGF(AM)-KAAK-FM Great Falls, all Mont.; KATU(TV) and KWJ-AM-FM Portland, Ore.; and KYSN-FM East Wenatchee, KXAA-FM Rock Island, KOMO-TV-AM, KVI(AM) and KPLZ-FM Seattle and KWWX(AM) Wenatchee-KWWW-FM Quincy, all Wash.

**Seller:** JS Marketing & Communications Inc., Missoula (Jeff M. Smith Jr., principal); no other broadcast interests  
**Facilities:** AM: 1340 khz, 1 kw; FM: 100.1 mhz, 3 kw, ant. -300 ft.

**Format:** AM: oldies; FM: AOR

**RADIO: FM**

**KSEG(FM) and KRXQ-FM Sacramento, Calif.**

**Price:** \$45 million

**Buyer:** Entertainment Communications Inc., Bala Cynwyd, Pa. (Joseph M. Field, president/70.3% owner); is buying KXOA-FM Sacramento (see item, below). For other holdings, see "Changing Hands," Oct. 21.

**Seller:** Jacor Communications Inc.; is buying KOGO(AM), KCBO(AM), KIOZ-FM and KKLQ-FM San Diego (see item, above)

**Facilities:** KSEG: 96.9 mhz, 50 kw, ant. 500 ft.; KRXQ-FM: 93.7 mhz, 25 kw, ant. 328 ft.

**Formats:** KSEG: classic rock; KRXQ-FM: AOR

**Broker:** Kalil & Co.

**WKES-FM St. Petersburg, Fla.**

**Price:** \$35.323 million

**Buyer:** Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); Paxson Communications Corp., West Palm Beach (Lowell W. "Bud" Paxson, chairman/owner); is selling WFCT-TV Bradenton/Tampa/St. Petersburg; owns KWBF(TV) Flagstaff/Phoenix; KLXV-TV San Jose/San Francisco and KZKI(TV) San Bernardino/Los Angeles, all Calif.; KUBD(TV) Denver; WPBF-TV Tequesta/Palm Beach, WFTL(AM) Fort Lauderdale/Miami, WINZ(AM)-WLVE-FM and WZTA(FM) Miami Beach/Miami, WZNZ(AM), WNZS(AM) and WROO-FM Jacksonville, WPLA(FM) Callahan/Jacksonville, WFSJ-FM St. Augustine/Jacksonville, WSJT(FM) Lakeland, WNZE(AM) Largo, WMGF(FM) Mt. Dora, WJRR(FM) Cocoa Beach/Orlando, WWNZ(AM) Orlando, WGNE(AM)-WFSY(FM) Panama City, WWZN(AM) Pine Hills, WHNZ(AM) Pinellas Park/Tampa and WHPT(FM) Sarasota, all Fla.; WTLK-TV Rome/Atlanta, Ga.; WGOI(TV) Merrimack, N.H./Boston; WCEE(TV) Mount Vernon, Ill./St. Louis; WOCD(TV) Amsterdam/Albany, N.Y. and WHAI-TV Bridgeport,

Conn./New York; WAKC-TV Akron/Cleveland and WTJC(TV) Springfield/Dayton, all Ohio; WTGI-TV Wilmington, Del./Philadelphia; WPTN(AM)-WGSQ(FM) Cookeville, Tenn.; KTFH-TV Conroe/Houston, Tex.; WYVN(TV) Martinsburg, W.Va., and Infomall Television Network; 49% of WACC(AM) Hialeah/Miami; is buying WNAL-TV Gadsden/Birmingham, Ala.; CP for KAJW-TV Tolleeson/Phoenix; KVUT(TV) Little Rock, Ark.; KCMY(TV) Sacramento, Calif.; WIOD(AM) Miami, WSRF(AM)-WSHE-FM Fort Lauderdale/Miami, WDIZ(FM) Orlando and WTKS(FM) Cocoa Beach/Orlando; WTKX-FM and WOWW-FM Pensacola/Panama City, WPAP-FM and WPBH(FM) Port St. Joe/ Panama City, WEBZ(FM) Mexico Beach/Panama City; WNLS(AM)-WTNT(FM) Tallahassee, WSNI(FM) Thomasville, Ga./Tallahassee and WTPS(FM) and WXSJ(FM) Quincy/Tallahassee; and WPVJ-FM Ponte Vedra Beach/Jacksonville, all Fla.; KXLI-TV St. Cloud/Minneapolis/St. Paul; WAAP(TV) Burlington/Winston-Salem, N.C.; KGLB-TV Okmulgee/Tulsa, Okla.; KNMZ-TV Oklahoma City, and WHUB-AM-FM Cookeville, Tenn.; 50% of WSJN-TV San Juan, P.R., and WOST-TV Block Island/Providence, R.I.; is selling WTWS(TV) New London/Hartford,

Conn.; and KMNZ-TV Oklahoma City; has LMA with WIRB(TV) Melbourne/Orlando; has TBAs with WHBI-TV Lake Worth, WCTD(TV) Miami and WTVX-TV West Palm Beach, all Fla.; WNGM-TV Athens/Atlanta; WJUE-TV Battle Creek, Mich.; WRMY(TV) Rocky Mount, N.C.; WOAC-TV Canton, Ohio; KOOG-TV Ogden/Salt Lake City; KBCB(TV) Bellingham/Seattle, and WHKE(TV) Kenosha/Milwaukee, Wis.

**Seller:** Moody Bible Institute of Chicago, Chicago (Joseph M. Stowell, president); for holdings, see "Changing Hands," July 15

**Facilities:** 101.5 mhz, 100 kw, ant. 1,358 ft.

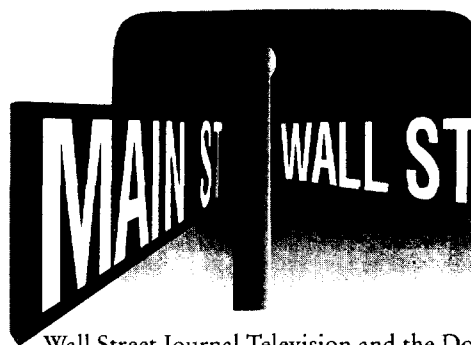
**Format:** Religion

**KEWS(FM) (formerly KSNN) Arlington/Dallas, Tex.**

**Price:** \$32.1 million and KDFX(AM) Dallas

**Buyer:** Salem Communications Corp., Camarillo, Calif. (Edward G. Atsinger III, president/50% owner); owns KFIA(AM) Carmichael, KGER(AM) Long Beach, KDAR(AM) Oxnard, KPRZ(AM) Poway/San Marcos, KAVC(FM) Rosamond and KLLA(AM) San Bernardino, all Calif.; KRKS(AM) Denver-KRKS(FM) Boulder, Colo.; WYLL(FM) Des Plaines,

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BUSINESS BRIEF**



FROM ITT-Dow Jones Television



**Ill.;** WEZE(AM) Boston; WWDJ(AM) Hackensack, N.J.; WMCA(AM) New York; WTJY(AM) Johnstown and WRFD(AM) Worthington/Columbus, Ohio; KPDQ-AM-FM Portland, Ore.; WFIL(AM) and WZZD(AM) Philadelphia; WPIT(AM)-WORD(FM) Pittsburgh; KKHT(AM) Conroe, KENR(AM) Houston and KSLR(AM) San Antonio, all Tex.; is buying KOOL(AM) Phoenix; KGFT(AM) Pueblo and KIKX-FM Manitou Springs, Colo.; WHK-AM Cleveland, and KEQE(AM) Minneapolis/St. Paul; has time brokerage agreement with WHLO (AM) Akron and WTOF(AM) Canton, Ohio. Atsinger owns KBIQ(AM) Manitou Springs, Colo.; 50% of KFAX(AM) San Francisco and 40% of KKLA(AM) Los Angeles; has interest in WAVA(AM) Arlington, Va./Washington

**Seller:** Infinity Broadcasting Corp., New York (Mel Karmazin, president); is being bought by CBS Radio, which is swapping KTXQ(AM) and KRRW(AM) Dallas/Fort Worth for WHFS(AM) Annapolis, Md./Baltimore/Washington, and swapping KKRW-FM Houston for KRLD-AM Dallas/Fort Worth and Texas State Network. Infinity is divesting KDMM(AM) Dallas. Together the companies will own KVIL(AM), KLUV(AM)\*, KRBV-FM\* and KHVN(AM)-KOAI(AM), all Dallas/Fort Worth; KNX(AM)-KCBS-FM, KFWB(AM)-KTWV(AM), KROQ-FM\* and KRTH-FM\* Los Angeles and KCBS(AM)-KRQR(AM), KPX-AM-FM, KOME-FM\*, KFRC-AM-FM\* and KYCY(AM)\* San Francisco; WQYK-AM-FM\* Tampa, Fla.; WZGC-FM\* and WAOX(AM)-WVEE(AM)\* Atlanta; WBBM-AM-FM, WMAQ(AM), WXRT-FM, WUSN-FM\*, WJJD(AM)-WJMK-FM\* and WCKG(AM)\*, all Chicago; WBZ(AM), WODS(AM)\*, WBCN-FM\*, WZLX-FM\*, WBOS(AM)\* and WOAZ-FM\*, all Boston; WWJ(AM)-WYST(AM), WLLZ(AM), WYCD(AM)\*, WOMC-FM\* and WXYT-AM\*, all Detroit; WCCO(AM) and WLTE(AM) Minneapolis; KMOX(AM) and KLOU(AM) St. Louis; WCBS-AM-FM, WINS(AM)-WNEW(AM), WFAN (AM)\* and WZRC(AM)-WXRK-FM\*, all New York; WGMP(AM)-WOGL-FM, KYW(AM)-WMMR(AM), WIP(AM) and WYSP-FM\* Philadelphia and KDKA(AM) Pittsburgh; KXYZ(AM)\*, KILT-AM-FM and KIKK-AM-FM Houston, and WARW(AM), WJFK(AM)-WLIF-FM\*, WPGC-AM-FM\*, WJFK-FM\* and WCAO(AM)-WXYV(AM)\*, all Washington/Baltimore; is selling WSCR (AM) and WYSY(AM)\* Chicago; KYCW-FM\* Seattle; is swapping WHOO(AM)-WHTQ(AM)\* and WMMO(AM)\* Orlando, Fla., for WCKQ(AM) Elmwood Park/Chicago

\*Currently owned by Infinity

**Facilities:** KEWS: 94.9 mhz, 100 kw, ant. 1,699 ft.; KDFX: 1190 khz, 50 kw day, 5 kw night

**Formats:** KEWS: country; KDFX: news/talk

**Broker:** Gary Stevens & Co.

## KXOA-FM Sacramento, Calif.

**Price:** \$27.5 million

**Buyer:** Entertainment Communications Inc., Bala-Cynwyd, Pa. (Joseph M. Field, president/70.3% owner); is buying KSEG-FM and KRXQ-FM Sacramento (see item, above).

**Seller:** American Radio Systems Corp.; owns/is buying KRAK-FM, KHTK (AM)-KNCI(AM), KXOA(AM), KQPT(AM), KCTC (AM)-KYM(AM), KSSJ-FM and KMJI (AM)-KSFM(AM) Sacramento; is selling KFAB (AM)-KGOR(AM) Omaha (see item, above)

**Facilities:** 107.9 mhz, 50 kw, ant. 403 ft.

**Format:** Rock 'n' roll oldies

## KQKS-FM Longmont/Denver, Colo.

**Price:** \$15 million

**Buyer:** Jefferson-Pilot Communications Co., Greensboro, N.C. (William E. Blackwell, president; Jefferson-Pilot Corp., owner); owns KYGO-AM-FM, KKFN(AM) and KHHT-FM, all Denver (for other holdings, see "Changing Hands," July 22)

**Seller:** Western Cities Broadcasting Inc., Montecito, Calif. (Richard C. Phalen, president); no other broadcast interests

**Facilities:** 104.3 mhz, 50.3 kw, ant. 1,204 ft.

**Format:** Rhythmic CHR

**Broker:** Blackburn & Co.

## WBHR(FM) and WJXQ(FM) Jackson/Lansing and WWDX(FM) St. Johns/Lansing, Mich.

**Price:** \$15 million

**Buyer:** 62nd Street Broadcasting (Charles McLavy, Gregory Capogna, principals). McLavy owns WMJK (FM) Saginaw, WKQZ(AM) Midland/Saginaw and WMJK(FM) Pinconning/Saginaw, all Mich.

**Seller:** Regional Radio Corp., Holt, Mich. (Myron Patten, chairman); no other broadcast interests

**Facilities:** WBHR: 94.1 mhz, 40 kw, ant. 551 ft.; WJXQ: 106.1 mhz., 50 kw, ant. 489 ft.; WWDX: 92.1 mhz, 6 kw, 400 ft.

**Formats:** WBHR: country; WJXQ: AOR; WWDX: alternative modern rock

**Broker:** Richard A. Foreman Associates Inc.

## WEMG-FM Crete, Ill.

**Price:** \$2.5 million

## Errata

The holdings of Pinnacle Broadcasting Co. were reported incorrectly in the Oct. 7 "Changing Hands." Pinnacle owns WOUR(AM)-WFEX(AM) Durham and WDLX(AM)-WERO(AM) Washington, N.C.

**Buyer:** Flinn Broadcasting Corp., Memphis (George S. Flinn Jr., president/owner); owns KMZN(FM) Marion and KDRE(FM) North Little Rock, Ark.; WCCL(TV) New Orleans, and WFBI (TV) and WHBQ(AM) Memphis and WNWZ (AM) Germantown, Tenn.; has TBA with WAVN(AM) Southaven, Miss. Flinn has applied to build TVs at Tallahassee, Fla.; Kailua, Hawaii; Jackson, Miss.; Norman, Okla.; Tazewell, Tenn., and Virginia Beach, Va.; is 50% owner of company applying to build TV at Destin, Fla.; Gosnell, Ark.; Des Moines and Newton, Iowa; Minden, La.; Arcade, N.Y.; Greenville, N.C.; Provo, Utah, and Spokane, Wash. Flinn also owns 25% of CP for KDEN(TV) Longmont, Colo.; is building FMs at Maumelle, Ark., and Sun Valley, Nev.; has applied to build FMs at Selma, Ala.; Cambria, Calif.; Grenada and Tunica, Miss.; Sun Valley, Nev., and Forest Acres, S.C.

**Seller:** Eugene Crane, Chicago (trustee in bankruptcy of Word of Faith)

**Facilities:** 102.3 mhz, 3 kw, ant. 299 ft.

**Format:** Gospel

## RADIO: AM

### WAUR(AM) Sandwich/Aurora/Chicago, Ill.

**Price:** \$3.9 million (includes \$500,000 noncompete agreement)

**Buyer:** Children's Broadcasting Corp., Minneapolis (Christopher T. Dahl, president/13.2% owner); for holdings, see "Changing Hands," July 15. Dahl is 55% owner of Community Airwaves Corp., which owns KHNR(AM) Honolulu, KNUI-AM-FM Kahului and KNUQ-FM Paialo, Hawaii; KOHT-FM Crookston and KLGR-AM-FM Redwood Falls, Minn.; KRRZ(AM)-KZPR-FM and KIZZ-FM Minot, N.D., and KKA(AM)-KQAA-FM Aberdeen and KBHB(AM)-KRCS-FM Sturgis, S.D.; is buying KMVI-AM-FM Wailuku/Pukalani, Maui, Hawaii, and CP for FM at Bismarck, N.D.

**Seller:** Nelson Broadcasting Inc., Plano, Ill. (Larry Nelson, president). Nelson and wife, Pam, own WSPY-FM Plano and WSQR(AM) Sycamore, Ill.

**Facilities:** 930 khz, 2.5 kw day, 2.2 kw night

**Format:** Oldies

### WACC(AM) Hialeah/Miami, Fla.

**Price:** \$2.55 million

**Buyer:** Radio Peace Catholic Broadcasting Inc., Miami (Rev. Federico Cq Capdepon, president)

**Seller:** New Interamerican Broadcasting Inc., Miami (Adib Eden, president)

**Facilities:** 830 khz, 1 kw

**Format:** Spanish

**Broker:** Herbert M. Levin (seller)

—Compiled by Elizabeth A. Rathbun



# Changing Hands

*The week's tabulation  
of station sales*

THIS WEEK	
TVs	\$53,500,500
Combos	\$32,333,333
FMs	\$21,000,000
AMs	\$5,222,222
Total	\$112,055,855
SAME PERIOD IN 1995 (AUG. 19-25)	
TVs	\$31,131,325,545
Combos	\$2,001,279,410
FMs	\$710,160,130
AMs	\$81,499,404
Total	\$5,949,727,789
Source: BROADCASTING & CABLE	

## TV

### KCSO(TV) Modesto/Sacramento, Calif.

**Price:** \$40 million

**Buyer:** Univision Communications Inc., Los Angeles (A. Jerrold Perenchio, chairman/91.5% owner); owns KTVW-TV Phoenix; KFTV(TV) Hanford/Fresno, KMEX-TV Los Angeles and KDTV(TV) San Francisco, Calif.; WLTV(TV) Miami; WXTV(TV) Paterson, N.J.; KLUZ-TV Albuquerque, N.M., and KUVN(TV) Garland, KWEX-TV San Antonio and KXLN-TV Rosenberg, all Tex.

**Seller:** Sainte Ltd., Modesto (Chester and Naomi Smith, 51% general partners); owns KCVU(TV) Paradise and KNSO(TV) Merced, Calif.; 49% of KBVU(TV) Eureka, Calif.; selling KFWU(TV) Fort Bragg, Calif. (see item, below)

**Facilities:** Ch. 19, 5,000 kw visual, 560 kw aural, ant. 1,877 ft.

**Affiliation:** Univision

**Broker:** Kalil & Co.

### WJCB(TV) Norfolk, Va.

**Price:** \$6.75 million (merger)

**Buyer:** Lockwood Broadcasting Inc., Hampton, Va. (James L. Lockwood, CEO/84% owner); owns low-power TVs in Hampton, Gloucester, Richmond and Petersburg, all Va.; has applied to build TV at Manteo, N.C., and Virginia Beach, Va.

**Seller:** Tidewater Christian Communications Corp., Hampton (Sam Jacobs, principal); no other broadcast interests

**Facilities:** Ch. 49, 501 kw visual, 50.1 kw aural, ant. 508 ft.

**Affiliation:** Independent

### WPGX(TV) Panama City, Fla.

**Price:** \$5 million

**Buyer:** Wicks Broadcast Group LP, New York (WBG Management Inc., general partner; Edgar R. Berner, president/41.7% owner); owns WLMX-AM-FM Rossville, Ga.; WNBK(AM)-WHWK(FM), WAAL-FM and WKOP(AM) Binghamton, N.Y.; KMTR(TV) Eugene, KMTZ(TV) Coos Bay and KMTX(TV) Roseburg, Ore.; WTMA(AM)-WSUY(FM) Charleston and WTMZ(AM)-WSSX-FM Dorchester Terrace/Charleston, S.C.; WCVT(AM) Chattanooga and WZST(FM) Signal Mountain/Chattanooga, Tenn., and KCIT(TV) Amarillo and KJTL(TV) and KJBO-TV Wichita Falls, Tex./Lawton, Okla.; is buying WMGL(FM) Ravenel/Charleston and WWZ(FM) Summerville/Charleston, S.C., and construction permit for WYOS(FM) Chenango Bridge/Binghamton, N.Y.; is selling WPIC(AM)-WYFM(FM) Sharon, Pa.

**Seller:** Ashling Broadcast Group Inc., Panama City (Elizabeth W. Mooney, principal); no other broadcast interests

**Facilities:** Ch. 28, 1,260 kw visual, 126 kw aural, ant. 748 ft.

**Affiliation:** Fox

**Brokers:** Kalil & Co. (buyer); York Street Partners (seller)

### KFWU-TV Fort Bragg/San Francisco, Calif.

**Price:** \$1.75 million

**Buyer:** Pappas Telecasting Cos., Visalia, Calif. (Harry J. Pappas, president/owner); owns KFRE(AM)-KMPH-TV-FM Fresno, KPWB-TV Sacramento and KTNK(TV) (formerly KFCB) Concord/

San Francisco, all Calif.; WWSW-TV Opelika, Ala./Columbus, Ga.; KPTM(TV) Omaha; KREN-TV Reno; WASV(TV) Asheville and WBFX(TV) (formerly WEJC) Lexington/Greensboro, N.C.; operates KXVO(TV) Omaha; is buying KGHI-TV Kearney and satellites KSNB-TV Superior and KWNB-TV Hayes Center, all Neb.

**Seller:** Sainte Ltd.; is selling KCSO(TV) Modesto/Sacramento, Calif. (see item, above). Note: Sainte bought KFWU-TV for \$800,000 ("Changing Hands," Aug 19).

**Facilities:** Ch. 8, 225 kw visual, 22.5 kw aural, ant. 2,446 ft.

**Affiliation:** ABC

### 50% of KVBM-TV Minneapolis

**Price:** \$500

**Buyer:** Dale W. Lang, Sarasota, Fla.; is turning over some interest in KXLT-TV Rochester, Minn., to seller, so both will own 50%; is selling KXLI-TV St. Cloud/Minneapolis

**Seller:** Daniel Peters, Minneapolis; will own 50% of KXLT-TV

**Facilities:** Ch. 45, 5,000 kw visual, 500 kw aural, ant. 1,230 ft.

**Affiliation:** Independent

## COMBOS

### KIDO(AM)-KLTB(FM) Boise and KARO(FM) Caldwell/Boise, Idaho

**Price:** \$11 million cash

**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner); owns the following Florida stations: WJGR(AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville and WSOL-FM Brunswick, Ga./Jacksonville, WBRD(AM) Palmetto-WDUV(FM) Bradenton/

Tampa, WXTB(FM) Clearwater/Tampa, WTBT(FM) New Port Richey/Tampa and WTSP-TV St. Petersburg/Tampa, WFLA(AM)-WFLZ(FM) Tampa and WAMR(AM)-WCTQ(FM) Venice. ■ Jacor also owns KHTS-FM San Diego and XETRA-AM-FM Tijuana, Mexico/San Diego, all Calif.; KBPI(FM), KOA(AM)-KRFX(FM) and KHOW(AM)-KHIH(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) and WKLS-FM Atlanta; WLAP(AM)-WMXL(FM) Lexington and WYWC-FM Winchester, Ky.; WDAF(AM)-KYYS(FM) Kansas City, Mo., KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WCKY(AM), WOFX(FM), WLW(AM)-WEBN(FM), WKRC-TV, WKRO(FM) and WWNK(FM), all Cincinnati, WTVN(AM)-WLVO(FM) Columbus, WSPD-AM and WWSK(FM) Toledo and WRVF-FM Beavercreek/Toledo, all Ohio; KEX(AM)-KKRZ(FM) Portland and KKCW(FM) Beaverton/Portland, Ore., and WWST-FM and WMYU-FM Knoxville, Tenn.; is buying KOGO(AM)-KKLQ-FM, KCBQ(AM) (plans to sell) and KIOZ(FM), all San Diego, Calif.; WSPB(AM)-WSRZ-FM Sarasota and WYNF(FM) Coral Cove/Sarasota and CP for WEDD(FM) Englewood/Venice, all Fla.; WMT-AM-FM Cedar Rapids and WHO(AM)-KLYF(FM) Des Moines, Iowa; WIOT-AM-FM Toledo; KTWO(AM)-KMGW-FM Cheyenne, Wyo., and Wyoming Radio Network; is exchanging KOPA(AM)-KSLX(FM) Scottsdale/Phoenix for KPOP(AM) and KGB-FM San Diego, and exchanging WTSP-TV St. Petersburg/Tampa for KIIS(AM)-KFMC(FM) Los Angeles, KSDO(AM)-KCLX-FM San Diego and WDAE(AM)-WUSA-FM Tampa; has LMA with WGST-FM Atlanta; is selling KSEG-FM and KRXQ(FM) Roseville/Sacramento, Calif. ■ Jacor also is buying Regent Communications Inc., which owns WSRF(FM) Corydon, Ind./Louisville, WDJX-FM, WHKW(AM) and WFIA(AM), all Louisville, Ky.; KUDL-FM and KMXV(FM) Kansas City, Mo.; KSNE-FM and KFMS-FM Las Vegas; WEZL(FM) and WXLV(FM) Charleston, S.C., and KKAT(FM) Ogden/Salt Lake City and KALL(AM)-KODJ(FM) Salt Lake City; is buying WVEZ(FM) Louisville; KWNH(FM) Henderson, Nev., and KUTQ-FM Bountiful and KZHT(FM) Provo, Utah; has time brokerage agreements with KBGO-FM Las Vegas and WSJW(FM) Louisville; is selling KKDD(AM) North Las Vegas; WLQT(FM) Kettering/Dayton and WDOI(FM) Englewood/Dayton, Ohio, and WHKW-AM Louisville and intellectual rights to WHKW-FM Louisville  
**Seller:** Colfax Communications Inc., Minneapolis (L. Steven Goldstein, president); is selling WGMS(FM), WBIG

(FM) and WTEM(AM) Washington; WBOB(FM) and KQQL(FM) Minneapolis/St. Paul; KOOL-FM, KISO(AM)-KZON(FM) and KOY(AM)-KYOT-FM Phoenix, and WOKY(AM)-WMIL(FM) Waukesha/Milwaukee, Wis.

**Facilities:** KIDO: 630 khz, 5 kw; KLTB: 104.3 mhz, 52 kw, ant. 2,579 ft.; KARO: 103.3 mhz, 54 kw, ant. 2,579 ft.  
**Formats:** KIDO: news/talk; KLTB: oldies; KARO: classic rock  
**Broker:** Kalil & Co.

**WCMB(AM)-WWKL(FM) and WYMJ(FM) Harrisburg, Pa.**

**Price:** \$11 million  
**Buyer:** Dame Media Consultants Inc., Harrisburg (J. Albert Dame, president/ 83% owner); owns WHP(AM)-WRVV(FM) and WKBO(AM) Harrisburg; WGY(AM)-WRVE(FM) Schenectady/Albany, N.Y.; WRAC(AM)-WKSJ(FM) Williamsport, WNTJ(AM)-WMTZ(FM) Johnstown, WRKK(AM) Hughesville and WMYL(FM) (formerly WRKK) Sal-ladasburg, all Pa.; is buying WHRL-FM Albany (see item, below), WADR(AM)-WUJU(FM) Remsen, WRNY(AM)-WSKS(FM) Rome and WUTQ(AM)-WOUR(FM) Utica, all N.Y.

**Seller:** Albert J. Kaneb, Newton, Mass.; owns WTOU(AM)-WKDD(FM) Akron, Ohio and WGKX(FM) Memphis; 91% of WHLI(AM)-WKJY(FM), and 20% of WSRR-FM Millington, Tenn. Kaneb is 13.29% equity owner of Barnstable Broadcasting Inc., which owns KKSO-AM Des Moines-KJYY(FM) Ankeny/Des Moines and KRKQ(FM) Boone, all Iowa; has option to purchase XWZPK-FM Berlin, N.H.

**Facilities:** WCMB: 1460 khz, 5 kw; WWKL: 99.3 mhz, 6 kw, ant. 328 ft.; WYMJ: 94.9 mhz, 25 kw, ant. 699 ft.

**Formats:** WCMB: news/talk; WWKL: oldies; WYMJ: adult contemporary  
**Broker:** BIA Capital (buyer)

**WDIF(FM) Marion and WHMQ(FM) North Baltimore, Ohio and WKYG(AM)-WXKX(FM) Parkersburg, W.Va.**

**Price:** At least \$2.782 million (\$1.722 million for WDIF; \$1.02 million for WHMQ; at least \$40,000 for WKYG-WXKX)  
**Buyer:** Burbach Broadcasting Co., Pittsburgh (John L. and Suzanne C. Laubach, joint 52.1% owners);

**Amplification**

The sale of WKEQ(AM) Burnside/Somerset, Ky., from Lenn R. Pruitt to First Radio Inc. ("Changing Hands," Oct. 21) also involved WJDJ(FM) Burnside/Somerset. Broker of the deal was Henson Media Inc.

owns WMRN-AM-FM Marion and WXIL(FM) Parkersburg; WQTL-FM Ottawa, Ohio; WMAJ(AM)-WBHV-FM State College, Pa., and WHZ(AM) Wheeling, W.Va.; has LMA with WEEL-FM Shadyside, Ohio

**Sellers:** ■ WDIF: Janice Scantland, Dublin, Ohio; owns 90% of WZJZ(FM) Richwood, Ohio ■ WHMQ: Bulmer Communications of Findlay Inc., Ashtabula, Ohio (John A. Bulmer, president). John Bulmer has interest in WZOO-FM Edgewood, Ohio; has applied to build FMs at North Kingsville and North Madison, Ohio. ■ WKYG-WXKX: Fritz Communications Inc., Parkersburg (Jack W. Fritz II, president); is general partner in KRPO(FM) Rohrer Park, Calif.; has interest in company that has applied to build FM at Williamstown, W.Va. Jack Fritz and wife are 30% owners of Fritz Broadcasting Inc., which owns WSGW(AM) Saginaw and WIOG(FM) Bay City/Saginaw, Mich., and WRQN(FM) Bowling Green and WIOD(AM)-WKKO(FM) Toledo, Ohio; is buying WGER(FM) Saginaw and WIMX(FM) (formerly WYHK) Gibsonburg, Ohio  
**Facilities:** WDIF: 94.3 mhz, 3 kw, ant. 300 ft.; WHMQ: 107.7 mhz, 3 kw, ant. 328 ft.; WKYG: 1230 khz, 1 kw; WXKX: 103.1 mhz, 730 w, ant. 551 ft.

**Formats:** WDIF: adult contemporary; WHMQ: contemporary country; WKYG: news/talk; WXKX: country

**WHYS(AM)-WBDY-FM Bluefield and WBBY(FM) Cedar Bluff, Va., and WKOY(AM) Bluefield-WKMY(FM) Princeton, W.Va.**

**Price:** \$1.795 million (\$1.12 million for WHYS, WBDY-FM, WBBY; \$675,000 for WKOY-WKMY)

**Buyer:** New Adventure Communications Inc., Bluefield (Michael R. Shott, president; Adventure Communications Inc., 50% owner); owns WLOW(FM) Bluffton, WFXH-AM-FM and WIJY(FM) Hilton Head Island and WSHG(FM) Ridgeland, all S.C. Adventure owns WHIS(AM)-WHAJ(FM) Bluefield; is selling WSIC(AM)-WFMX(FM) Statesville/Salisbury, N.C.; WBVB-FM Coal Grove and WIRO-AM Ironton, Ohio; WKEE-AM-FM Huntington and WZZW-AM Milton, W.Va. Shott also is president/85% owner of Adventure Communications; has option to buy WLWS(FM) Parris Island, S.C.

**Sellers:** ■ WHYS, WBDY-FM, WBBY: Bluefield Broadcasting Co. Inc., Bluefield (George F. Barnes Jr., president); no other broadcast interests ■ WKOY-WKMY: Country Broadcasting Corp., Luray, Va. (Richard T. Judy, president). Judy owns WSVG(AM)-WSIG(FM)

Mt. Jackson, Va.

**Facilities:** WHYS: 1190 khz, 10 kw day; WBDY-FM: 106.3 mhz, 3 kw, ant. 1,122 ft.; WBBY: 107.7 mhz, 550 w, ant. 751 ft.; WKOY: 1240 khz, 1 kw; WKMY: 100.9 mhz, 630 w, ant. 641 ft.

**Format:** WHYS: news/talk; WBDY-FM: contemporary country; WBBY: country; WKOY: news/talk; WKMY: adult contemporary

**WATK(AM)-WRLO-FM Antigo, Wis.**

**Price:** \$1.467 million (includes \$200,000 noncompete agreement)  
**Buyer:** Marathon Media II LLC, Glen-co, Ill. (Bruce Buzil, manager); owns KVIK(FM) Decorah, Iowa, and KSOF(FM) Caledonia and KQVB(FM) Spring Grove, Minn. Buzil is selling his 33.6% interest in WCCQ(FM) Crest Hill, Ill.

**Seller:** Ad-Mark Communications Inc., Antigo (Robert McCormick, general partner); no other broadcast interests

**Facilities:** AM: 900 khz, 250 w day, 196 w night; FM: 105.3 mhz, 1 kw, ant. 541 ft.

**Format:** AM: stardust; FM: adult contemporary

**Broker:** Kozacko Media Services

**WVAC(AM)-WLKR-FM Norwalk, Ohio**

**Price:** \$1.292 million (\$1.29 million for stock; \$20,000 noncompete agreement)

**Buyer:** North Central Radio Holdings Inc., Sandusky, Ohio (David E. Mehling, president)

**Seller:** James R. and Patricia Westerhold, Sun City West, Ariz. (51.4% owners)

**Facilities:** AM: 1510 khz, 500 w day; FM: 95.3 mhz, 3 kw, ant. 300 ft.

**Formats:** AM: adult music of the '40s, '50s and '60s; FM: MOR

**WQDY-AM-FM Calais, Me.**

**Price:** \$925,000 for stock

**Buyer:** Co-owners Michael P. Goodine, William G. McVicar, Calais; no other broadcast interests

**Seller:** Daniel F. Hollingdale, Calais; has time brokerage agreement with WALZ(FM) Machias, Me.; has applied to build FM at Machias

**Facilities:** AM: 1230 khz, 1 kw; FM: 92.7 mhz, 3 kw, ant. 299 ft.

**Formats:** Both adult contemporary

**KHAR(AM)-KBRJ-FM Anchorage**

**Price:** \$900,000 (includes \$400,000 noncompete agreements)

**Buyer:** Pioneer Broadcasting Co. Inc., Seattle (Matthew N. Clapp, Jr., owner); owns KFQD(AM)-KWFL(FM) and KMXS(FM) Anchorage; is buying KEAG(FM) plus option to buy KKRO(FM) (formerly KPXR) Anchorage (for other

holdings, see "Changing Hands," Oct. 7)

**Seller:** Alaska Broadcast Communications Inc., Anchorage (Steven L. Rhyner, to be principal); owns KJNO(AM)-KTKU(FM) Juneau, KTKN(AM)-KGTW(FM) Ketchikan and KIFW(AM)-KSBZ(FM) Sitka, all Alaska

**Facilities:** AM: 590 khz, 5 kw; FM: 104.1 mhz, 55 kw, ant. 62 ft.

**Formats:** AM: adult standards; FM: hot country

**WCBT(AM) Roanoke Rapids-WLGO(FM) Gaston and CP for WXNC(FM) Warrenton, all N.C.**

**Price:** \$638,784

**Buyer:** MainQuad Inc., Roanoke Rapids (co-owners Daniel Berman, William W. McCutchen III); owns WSMY(AM) Weldon-WPTM-FM Roanoke Rapids

**Seller:** Johnny Draper, Roanoke Rapids; no other broadcast interests

**Facilities:** WCBT: 1230 khz, 1 kw; WLGO: 97.9 mhz, 1.35 kw, ant. 488 ft.; WXNC: 107.3 mhz, 150 kw, ant. 492 ft.

**Format:** WCBT: oldies; WLGO: adult contemporary; WXNC: not on air

**KQEN(AM) Roseburg-KKMX(FM) Tri City, Ore.**

**Value:** \$633,605 (\$214,858 for KQEN; \$418,747 for KKMX; merger)

**Buyer:** Brooke Communications Inc., Roseburg (Patrick A. Markham, president/9.1% owner; William E. Markham Trust, 73% owner); owns KRBS-FM Roseburg

**Sellers:** ■ KQEN: Markham Broadcasting Inc., Roseburg (Patrick A. Markham, president/owner); no other broadcast interests ■ KKMX: Tri City Communications Inc., Roseburg (Michael J. Markham, president/owner); no other broadcast interests  
**Facilities:** AM: 1240 khz, 1 kw; FM: 104.3 mhz, 5.6 kw, ant. 1,384 ft.

**Format:** AM: MOR; FM: adult contemporary

**50% of KRKY(AM) Granby-KRKM(FM) Kremmling, Colo.**

**Price:** \$250,000 in already-paid expenses for stock

**Buyer:** Al Martischang, Denver (after transfer, 100% owner); owns KHTH(AM) Dillon, Colo.

**Seller:** Ron Crider, Silverthorne, Colo.

**Facilities:** AM: 930 khz, 4.5 kw day; FM: 106.3 mhz, 2.5 kw, ant. 1,050 ft.

**Formats:** Both country

**50% of WKLW-AM-FM Paintsville, Ky.**

**Price:** \$150,000 for stock

**Buyer:** Alan Burton, Hager Hill, Ky.

**Seller:** William D. Gibson, Apex, N.C.

**Facilities:** AM: 600 khz, 5 kw day, 500

w night; FM: 94.7 mhz, 4.9 kw, ant. 731 ft.

**Formats:** Both adult contemporary

**RADIO: FM**

**KOSJ-FM Nebraska City/Omaha, Neb.**

**Price:** \$5 million

**Buyer:** Journal Broadcast Group Inc., Milwaukee (Douglas G. Kiel, president; Journal Communications Inc., owner); owns KOSR(AM)-KEZO-FM and KKCD(FM) Omaha; KFFN(AM)-KKHG-FM and KMXX-FM Tucson, Ariz.; KQRC(FM) Leavenworth, Kan.; WSYM-TV Lansing, Mich.; KTNV(TV) Las Vegas, and WTMJ-TV-AM-WKTI(FM) Milwaukee; is selling WSAU(AM)-WIFC(FM) Wausau, Wis.

**Seller:** Joerg G. Klebe, Newburgh, N.Y.; owns KQTP(FM) St. Marys/Topeka, Kan.; KNCY(AM) Nebraska City/Omaha, KNCY-FM Auburn and KISP(FM) Blair, all Neb.; WGNV-AM-FM Newburgh, and WCKX(FM) London, Ohio; is buying KWIC(FM) Topeka, Kan. Klebe's wife, Irmingard, has applied to build FM at Rosendale, N.Y.

**Facilities:** 97.7 mhz, 100 kw, ant. 981 ft.

**Format:** Smooth jazz

**Broker:** Kalil & Co.

**WAXX(FM) Holland/Grand Rapids, Mich.**

**Price:** \$4.1 million

**Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president); owns or is buying WCUZ-AM-FM, WOOD-AM-FM and WBCT-FM Grand Rapids, Mich.; KTTU-TV Tucson, Ariz.; KLRT(TV) (LMA with KASN-TV), KMJX(FM) and KDDK(FM), all Little Rock, Ark.; KTNO(AM)-KLVE(FM) Los Angeles; KSOL(FM) and KYLZ(FM) San Francisco; WAVZ(AM)-WXCJ(FM) and WELI(AM), all New Haven, Conn.; WAWS(TV) (LMA with WTEV) Jacksonville, WWHY-FM, WBGG-FM, WRTO(FM), WAQI(AM) and WQBA-AM-FM Fort Lauderdale/Miami, WPMI(TV) Mobile, Ala./Pensacola (LMA with WJTC) and WMTX-AM-FM and WRBQ-AM-FM Tampa, all Fla.; WOPA(AM) and WIND(AM)-WOJO(FM) Chicago; KSAS-TV Wichita, Kan.; WHAS(AM)-WAMZ(FM), WWKY(AM)-WTFX(FM), WHKW-AM and intellectual rights to WHKW-FM, all Louisville, Ky.; WQUE-AM-FM and WYLD-AM-FM New Orleans; WFTC(TV) Minneapolis; KLSQ(AM) and KOWA(AM) Las Vegas; WXXA-TV, WZRQ(FM), WQBK-AM-FM and WQBJ(FM) Albany, N.Y.; WGLI(AM), WPAT(AM) and WADO(AM), all New York; WMYK(FM) Moyock and WQOK(FM)\* and WNND-FM\* Raleigh/Durham, N.C.; WERE(AM)-WNCX(FM) and WENZ-FM Cleveland; KOKI-TV (LMA with KTFO-TV), KOAS-FM, KAKC(AM)-KMOD-FM, KQLL(AM)

and KQLL-FM, all Tulsa, Okla.; KTOK (AM)-KJYO(FM) and KEBC(FM), all Oklahoma City; WHP(TV) (LMA with WLYH-TV) Harrisburg/Lancaster, WLAN-AM-FM Lancaster and WRAW(AM)-WRFY-FM Reading, Pa.; WPRI-TV (LMA with WNAC-TV) Providence, R.I.; WPTY-TV (LMA with WLMT-TV), KWAM(AM)-KJMS (FM), WDIA(AM)-WHRK-FM, WREC(AM)-WEGR-FM and WRXQ-FM, all Memphis, and WOWI-FM\*\* and WJCD(FM)\*\* Norfolk, WSVY-AM-FM\*\* Portsmouth and WTVR-AM-FM, WRVA (AM)-WRVQ(FM) and WRVH (AM)-WRXL(FM) Richmond, all Va.; and the following Texas stations: KPEZ(FM) and KFON (AM)-KEYI-FM Austin, KUNO (AM)-KSAB-FM Corpus Christi, KICI(AM)-KICI-FM, KMRT(AM)-KDZR-FM and KESS (AM), all Dallas/Fort Worth, KHEY-AM-FM, KPRR(FM), KBNA-AM-FM and KAMA (AM), El Paso, KCYT-FM Granbury, KRTX-FM\*\*\* Galveston, KGBT(AM)-KIWW-FM Harlingen, KMJQ(FM), KBXX(FM), KPRC(AM), KSEV(AM), KJOJ-AM-FM\*, KLAT(AM), KLTN(FM), KMPQ (AM) and KLTO-FM\*\*\*, all Houston; KQXX (FM) McAllen, WOAI(AM)-KAJA(FM), KTKR(AM), KOXT(FM), KCOR(AM), KROM-FM and KXTN-AM-FM, San Antonio and KMIA(FM) Winnie, all Tex. \*LMA with option to buy; \*\*JSA with option to buy; \*\*\*TBA

**Seller:** Pathfinder Communications Corp., Elkhart, Ind. (John F. Dille III, president/75% owner); for holdings, see "Changing Hands," Sept. 9  
**Facilities:** 96.1 mhz, 50 kw, ant. 492 ft.  
**Format:** Full service

## WHRL-FM Albany, N.Y.

**Price:** \$2,632,500

**Buyer:** Dame Media Consultants Inc.; owns WGY(AM)-WRVE(FM) Schenectady/Albany, N.Y.; is buying WCMB(AM)-WYMU(FM) and WWKL(FM) Harrisburg, Pa. (see item, above)

**Seller:** Regal Broadcasting Corp., Albany (Robert L. Hill, owner); no other broadcast interests

**Facilities:** 103.1 mhz, 1.45 kw, ant. 405 ft.

**Format:** NAC

**Broker:** Kozacko Media Services

## KGRI-FM Henderson, Tex.

**Price:** \$1.3 million for stock

**Buyer:** Hunt Broadcasting Inc., Englewood, Colo. (co-owners Janice A. and James G. Hunt); owns KJKB(FM) Jacksboro, KIKM-FM Sherman and KDVE(FM) Denison/Sherman, all Tex.

**Seller:** Chipper Dean, Henderson; owns KWRD(AM) Henderson

**Facilities:** 99.9 mhz, 7.1 kw, ant. 433 ft.

**Format:** Country

## WNCV(FM) Niceville, Fla.

**Price:** \$1.26 million cash

**Buyer:** Holladay Broadcasting Co.

Inc., Fort Walton Beach, Fla. (Clay E. Holladay, president/90% owner). Clay Holladay owns KRVV(FM) Bas-trop, La., and WTUX(FM) Meridian, Miss.; 90% of WKSM(FM)-WFTW(AM) Fort Walton Beach and WYBZ(FM) Mary Esther, Fla.; 80% of WDJR(FM) Enterprise, Ala.; has applied to build FMs at Dekalb and Stonewall, Miss.  
**Seller:** Century 100 Broadcasting Inc., Niceville (Robert Lee, VP)  
**Facilities:** 100.3 mhz, 6 kw, ant. 328 ft.  
**Format:** Adult contemporary

## KLCX(FM) Indio, Calif.

**Price:** \$1.231 million (includes

\$96,000 noncompete agreement)

**Buyer:** RM Broadcasting LLC, Palm Springs, Calif. (Robert Rivkin, president/60% owner); owns KPLM(FM) Palm Springs

**Seller:** Mirage Broadcasting Corp., Palm Desert, Calif. (Andrew Reimer, president); no other broadcast interests

**Facilities:** 102.3 mhz, 600 w, ant. 587 ft.

**Format:** Classic rock

## WFXS-FM Soddy-Daisy/Chattanooga, Tenn.

**Price:** \$1,142,500

**Buyer:** Bloomington Broadcasting Corp., Bloomington, Ill. (Kenneth H. Maness, president); owns WGOW(AM)-WSKZ(FM) Chattanooga; WJBC(AM)-WBNO-FM Bloomington and WBWN(FM) LeRoy, Ill.; WKLO(FM) Holland and WBBL(AM)-WLAV-FM Grand Rapids, Mich.; WISW(AM)-WOMG(FM) Columbia and WTCB(FM) Orangeburg, S.C., and WOGT(FM) East Ridge, WJCW(AM)-WQUT(FM) Johnson City and WKIN(AM)-WKOS(FM) Kingsport, all Tenn.

**Seller:** Pye Broadcasting Inc., Dalton, Ga.; owns WNOO(AM) Chattanooga  
**Facilities:** 102.3 mhz, 3 kw, ant. 287 ft.

**Format:** Classic rock

**Broker:** Ra-Ad of Trenton Inc.

## WFAZ(FM) Thomasville, N.C.

**Price:** \$925,000

**Buyer:** WEAM Quality Radio Corp., New Orleans (George H. Buck Jr., president/owner). Buck owns WMGY (AM) Montgomery, Ala.; KEZQ(AM)-KURB(FM) Little Rock and KVLO(FM) Sheridan, Ark.; WYZE(AM) Atlanta and WEAM(AM) Columbus, Ga.; WTXI(AM) New Orleans; WHVN(AM) Charlotte and WIST(AM) Statesville, N.C.; WNAP (AM) Norristown, Pa.; WKXC(FM) Aiken, WSLT(FM) Clearwater, WOLS(AM) Florence, WHYM(AM) Lake City and WAVO(AM) Rock Hill, all S.C.; 85% of WTXI-FM Galliano, La.; 50% of WZGO-AM-FM Portage, Pa.; has interests in WAME(AM) Camden and WHSC-AM-FM

Hartsville, S.C., and WNMX-FM Wax-haw, N.C.

**Seller:** Hi-Toms Broadcasting Inc., High Point, N.C. (P.A. Thomas, principal); no other broadcast interests  
**Facilities:** 98.3 mhz, 1.68 kw, ant. 429 ft.

**Format:** Adult contemporary

## WAAI(FM) Hurlock and WTDK(FM) Federalsburg, Md.

**Price:** \$900,000

**Buyer:** MTS Broadcasting LLC, Cambridge, Md. (Thomas C. Mulitz, principal); owns WCEM-AM-FM Cambridge

**Seller:** Apex Associates Inc., Hurlock (Keith A. Mayo, president); no other broadcast interests

**Facilities:** WAAI: 100.9 mhz, 1.3 kw, ant. 502 ft.; WTDK: 107.1 mhz, 3.9 kw, ant. 408 ft.

**Format:** WAAI: country; WTDK: '70s

**Broker:** Oxford Management Inc. (seller)

## WAEG(FM) Evans/Augusta and WAEJ(FM) Waynesboro/Augusta, Ga.

**Price:** \$860,000

**Buyer:** Davis Broadcasting Inc., Columbus, Ga. (Gregory A. Davis, president/76.3% owner); owns WTHB (AM)-WFXA-FM Augusta, WOKS(AM)-WFXE (FM) Columbus and WAKB(FM) Wrens, Ga., and WCCJ(FM) Harrisburg, N.C.  
**Seller:** Multi-Market Radio Inc., New York (Michael G. Ferrel, president); has joint sales agreement with WCHZ (FM) Augusta; for other holdings, see "Changing Hands," Oct. 7, Aug. 26. Multi-Market is being bought by SFX Broadcasting Inc. (for holdings, see "Changing Hands," Aug. 26).

**Facilities:** WAEG: 92.3 mhz, 3 kw, ant. 328 ft.; WAEJ: 100.9 mhz, 6 kw, ant. 279 ft.

**Format:** Both urban contemporary

## KQMO(FM) (formerly KZPD) Ash Grove/Springfield, Mo.

**Price:** \$667,500

**Buyer:** GMR, MO Inc., Whitefish, Mont. (Frank Copsidas Jr., president/owner); owns KCHZ(FM) Ottawa, Kan.; KTOZ(FM) (formerly KZBE) Pleasant Hope and KHOT(FM) Mount Vernon, Mo. Copsidas also owns CP for KCWX(FM) Columbia Falls, Mont.; 90% of WCHZ(FM) Harlem, Ga.; has applied to build FMs at Hutchinson, Kan., and Brookline, Mo.

**Seller:** Moon Song Communications Inc., Bangor, Maine (Jerry Evans, principal); is buying WSNV(FM) Howland/Bangor, Maine

**Facilities:** 104.1 mhz, 3 kw, ant. 194 ft.

**Format:** Easy listening

## WBKW(FM) Key West, Fla.

**Price:** \$300,000

**Buyer:** Crain Associated Enterprises Inc., Detroit (Keith E. Crain, VP/49.8% owner); no other broadcast interests

**Seller:** Televewers Inc., Tallahassee, Fla. (owners/siblings Bruce B. Timm, Jan B. Timm). Timms also own WSGF (FM) Naples and WANM(AM)-WGLF(FM) Tallahassee. Bruce Timm owns 33.3% of WWLD(FM) Tallahassee.

**Facilities:** 98.7 mhz, 10 kw, ant. 170 ft.

**Format:** Classic rock

**Brokers:** Media Services Group Inc.; Connelly Co. Inc.

## WSCA-FM Georgetown, S.C.

**Price:** \$260,000 cash

**Buyer:** Carolina Broadcasting Inc., Rockville, Md. (Stanley Karas, president/16.7% owner); owns WCVA(AM)-WCUL-FM Culpepper; is buying WJXY-AM-FM Conway/Myrtle Beach, S.C. Karas is selling his 33.3% interest in WHAP(AM) Hopewell, Va.

**Seller:** VBX Communications Inc., Georgetown (C.A. Posey, president). Posey owns 30% of WJZS(AM) Orangeburg, S.C.

**Facilities:** 93.7 mhz, 6 kw, ant. 328 ft.

**Format:** Classic rock

**Broker:** Snowden Associates

## KIMX(FM) Laramie, Wyo.

**Price:** \$240,000

**Buyer:** Montgomery Broadcasting LLC, Cheyenne, Wyo. (David H. Montgomery, manager/51% owner); owns KFBC(AM) Cheyenne

**Seller:** Long Lines Broadcasting Inc., Worland, Wyo. (co-owners Bruce Long, Karen K. Long). Longs own KWOR(AM)-KKLX(FM) Worland, Wyo.

**Facilities:** 105.5 mhz, 6 kw, ant. 328 ft.

**Format:** Adult contemporary

## 27.5% of KTWB(FM) Sioux Falls, S.D.

**Price:** \$240,000

**Buyer:** Lee O. Axdahl, Sioux Falls (currently 27.5% owner). Axdahl has applied to build FMs at Deer River, Minn., and Dell Rapids, Flandreau and Rapid City, all S.D.

**Seller:** Roanne M. Axdahl, Duluth, Minn.

**Facilities:** 101.9 mhz, 34 kw, ant. 580 ft.

**Format:** Country

## CP for WYDA(FM) Graceville/Marianna, Fla.

**Price:** \$175,000

**Buyer:** BRO Management Inc., Indianapolis (John W. Biddinger, chairman); is buying WTOT(AM)-WJAQ-FM Marianna/Graceville. Biddinger owns 37% of SunGroup Inc. (for holdings, see "Changing Hands," Sept. 23).

**Seller:** Lina M. Parish, Malone, Fla.; no other broadcast interests

**Facilities:** 101.7 mhz

**Format:** Country

## KLIS(FM) Palestine, Tex.

**Price:** \$168,107

**Buyer:** Nicol Broadcasting LLC, Crockett, Tex. (60% owner; Tom Nicol, president/80% owner); owns KBHT(FM) Crockett and KWBC(AM)-KMBV(FM) Navosota, Tex.

**Seller:** Excel Broadcasting Inc., Lubbock, Tex. (Benny Judah, owner)

**Facilities:** 96.7 mhz, 3 kw, ant. 300 ft.

**Format:** CHR

## 51% of KUQQ(FM) Milford, Iowa

**Price:** \$98,000 for stock

**Buyer:** Campus Radio Co. Inc., Spirit Lake, Iowa (Paul C. Hedberg, president/51% owner); owns KUOO(FM) Spirit Lake. Hedberg owns 70% of KRIB(AM)-KLSS-FM Mason City, 50% of KAYL-AM-FM Storm Lake, 10% of KSOU-AM-FM Sioux Center and 5% of KLGA-AM-FM Algona, all Iowa

**Seller:** Sharon A. Mayer, Milford; no other broadcast interests

**Facilities:** 102.1 mhz, 6 kw

**Format:** Classic rock

## KBNU(FM) Uvalde, Tex.

**Price:** \$54,000 in assumption of debt

**Buyer:** Horizon Broadcasting Inc., Uvalde (Tim L. Walker, president/33% owner/33.3% owner of seller); has applied to build FM at Leahey, Tex.

**Seller:** U.S. Ninety West Communications Inc., Uvalde (Tim L. Walker and Stacy L. Walker, each 33.3% owners); is selling KCWM(AM) Hondo, Tex.

**Facilities:** 93.7 mhz, 3 kw, 300 ft.

**Format:** Oldies

## KWSK(FM) Daingerfield, Tex.

**Price:** \$27,500

**Buyer:** OARA Inc., College Station, Tex. (Kenneth R. Reynolds, president/owner); owns KAGG-FM Madisonville, Tex.; has applied to build FMs at Blossom, Linden, Pittsburg and Winona, all Tex. Reynolds also owns KBIL(AM)-KROO-FM Breckenridge, Tex.

**Seller:** Robworthton Broadcasting, Dallas (Richard Whitworth, Gerald Dalton, Kenneth Shultice); no other broadcast interests

**Facilities:** 106.9 mhz

**Format:** not available

## CP for WVTW(FM) Charlottesville, Va.

**Price:** \$25,000

**Buyer:** Virginia Tech Foundation Inc., Roanoke, Va. (Clifford A. Cutchins III, chairman); owns WVTU(FM) Charlottesville, WVTR(FM) Marion and WVTF(FM) Roanoke, Va.; has applied to build FM at Briston, Va.

**Seller:** STU-COMM Inc., Charlottes-

ville (Michael C. Friend, principal)

**Facilities:** 88.5 mhz

## KQSY(FM) Collinsville, Okla.

**Price:** \$10 plus advance financing

**Buyer:** Friendship Broadcasting II LP, Dover, Del. (Raymond J. Clatworthy, owner; before deal, 49% owner, after deal, 50% owner). Clatworthy has interest in KCFO(AM) Tulsa, Okla.

**Seller:** Anthony V. Bono, Spring, Tex. (before deal, 51% owner, after deal, 50% owner)

**Facilities:** 101.5 mhz, 6 kw, ant. 328 ft.

**Format:** Not on air

## RADIO: AM

### WRBD(AM) Pompano Beach, Fla.

**Price:** \$1.5 million

**Buyer:** HHH Broadcasting Inc., Boca Raton, Fla. (Howard Goldsmith, president; wife Susan Goldsmith, VP/owner). Goldsmiths own WSBP(AM) Boca Raton, WMLZ(AM)-WJBW(FM) Jupiter and WWNN(AM) Pompano Beach, all Fla.

**Seller:** WRBD Inc., Jensen Beach, Fla. (Jerry J. Rushin, principal); no other broadcast interests

**Facilities:** 1470 khz, 5 kw day, 2.5 kw night

**Format:** Gospel, classic R&B

**Broker:** Rick Rieke

### KDMM(AM) Highland Park/Dallas, Tex.

**Price:** \$675,000

**Buyer:** Marcos A. Rodriguez Jr., Irving, Tex.; owns KLTY(FM) Fort Worth/Dallas; controls company that has CP for FM at Haltom City, Tex.; has option to buy KTCY(FM) Pilot Point, Tex.

**Seller:** Infinity Broadcasting Corp., New York (Mel Karmazin, president); is selling KEWS(FM) Arlington/Dallas, Tex. Infinity is being bought by CBS Radio, which is swapping KTXQ(FM) and KRRW(FM) Dallas/Fort Worth for WHFS(FM) Annapolis, Md./Baltimore/Washington, and swapping KKRW-FM Houston for KRLD-AM Dallas/Fort Worth and Texas State Network. Together, the companies also will own KVIL(FM), KLUV(FM), KRBV-FM and KHVN(AM)-KOAI(FM), all Dallas/Fort Worth. For other holdings, see "Changing Hands," Oct. 28.

**Facilities:** 1150 khz, 1 kw day, 6 w night

**Format:** Nostalgia

**Broker:** Gammon Media Brokers (buyer)

### WALR(AM) Atlanta

**Price:** \$586,000

**Buyer:** Midwestern Broadcasting Co. Inc., Atlanta (Lewis W. Dickey, president/99.7% owner); owns WWWW(AM) Toledo-WWWW-FM Sylvania/Toledo,

## Broadcasting

Ohio; 79% of WALR(FM) Athens and WCNN(AM) North Atlanta, Ga. Dickey has interest in WNPL-FM Mt. Juliet, Tenn.

**Seller:** Allied Media of Georgia Inc., Woodstock, Vt. (Roger Amato, principal); no other broadcast interests

**Facilities:** 1340 khz, 1 kw

**Format:** Urban contemporary

**WRXV(AM) St. Petersburg/Tampa, Fla.**

**Price:** \$409,000

**Buyer:** Metropolitan Radio Group of Florida Inc., Flower Mound, Tex. (Gary L. Acker, president/owner). Acker owns WTMJ(AM)-WBRD(FM) Sarasota, Fla.

**Seller:** Rolyn Communications, St. Petersburg (Eugene Danzey, principal); no other broadcast interests

**Facilities:** 1590 khz, 5 kw

**Format:** Urban contemporary

**WFAM(AM) Augusta, Ga.**

**Price:** \$330,000 (includes \$138,000 noncompete agreement)

**Buyer:** J.J.&B. Broadcasting Inc., Spartanburg, S.C. (Robert L. Wilkins, president/75% owner). Wilkins owns KLGK(AM) Council Bluffs, Iowa, and WSKY(AM) Asheville, N.C.; co-owns WLMR(AM) Chattanooga, Tenn., with wife.

**Seller:** Family Broadcasters Inc., Greenville, S.C. (J.R. McClure, president). McClure owns KKKK(FM) Odessa, Tex.

**Facilities:** 1050 khz, 5 kw

**Format:** Religion

**KTIP(AM) Porterville, Calif.**

**Price:** \$312,000 (includes \$12,000 noncompete agreement)

**Buyer:** Caldwell Broadcasting Co., Reedley, Calif. (co-owners Douglas E. Caldwell and Sandra S. Caldwell); no other broadcast interests

**Seller:** Double M Broadcasting Inc., Porterville (Monte Moore, president); no other broadcast interests

**Facilities:** 1450 khz, 1 kw

**Format:** News/talk

**Broker:** Exline Co.

**WNOZ(AM) Aguadilla/Aguada, P.R.**

**Price:** \$250,000

**Buyer:** Concilio Mision Cristiana Fuente de Agua Viva Inc., Carolina, P.R. (Rodolfo Font Ruiz, president/33.3% owner); owns WOHA(TV) Aguada and WUJA(TV) Caguas, P.R.

**Seller:** Nos Inc., Aguadilla (David Ortiz-Anglero, president); no other broadcast interests

**Facilities:** 1340 khz, 1 kw

**Format:** Spanish adult contemporary

**WAUD(AM) Auburn, Ala.**

**Price:** \$200,000

**Buyer:** Tiger Communications Inc., Tallahassee, Ala. (Fred Randall Hughey, president); is buying WACO(AM) Tallahassee-WACO-FM Tuskegee/Tallahassee and WBIL-FM Tuskegee, Ala.

**Seller:** Auburn Broadcasting and Communications Co. Inc., Auburn (Francis P. Dillard, president); no other broadcast interests

**Facilities:** 1230 khz, 1 kw

**Format:** Beautiful music

**KIRS(AM) Sun Valley, Nev.**

**Price:** \$181,500 (includes \$16,500 noncompete agreement)

**Buyer:** Thomas Aquinas School, Tahoe City, Calif. (Douglas M. Sherman, 25% owner)

**Seller:** Wagenvoort Advertising Group Inc., Las Vegas (co-owners/spouses David Wagenvoort, Lola L. Wagenvoort); owns 75% of KNRY (AM) Monterey, Calif.; 50% of KWAI (AM) Honolulu

**Facilities:** 1590 khz, 5 kw day

**Format:** News/talk

**Broker:** Exline Co.

**WCRY(AM) Fuquay-Varina, N.C.**

**Price:** \$175,000 + new transmitter costs

**Buyer:** Durham Christian Radio Inc., Norfolk, Va. (L.E. Willis Sr., president/owner). Willis owns Willis Broadcasting Corp., which owns WELS-AM-FM Kingston, N.C. (for complete holdings, see "Changing Hands," Aug. 19)

**Seller:** Pinehurst Broadcasting Corp., Raleigh, N.C. (Thomas F. Adams Jr., principal); owns WEEB(AM) Pinehurst, N.C.

**Facilities:** 1460 khz, 5 kw day, 122 w night

**Format:** News/talk

**WRRR(AM) Frederiksted, V.I.**

**Price:** \$165,000 for stock

**Buyer:** Hugh Pemberton, Christiansted, V.I.

**Seller:** Richard F. Blom, Frederiksted

**Facilities:** 1290 khz, .5 kw day, 290 w night

**Format:** Spanish

**KFSB(AM) Joplin, Mo.**

**Price:** \$150,000

**Buyer:** Ozark Christian College, Joplin (Ken Idleman, president); owns KOBC(FM) Joplin

**Seller:** Big Mack Broadcasting Inc., Joplin (Jim von Gremp, president/30% owner); owns KJKT(FM) and KSNY (FM) Joplin and KIXQ(FM) and KXDG (FM) Webb City, Mo. (Note: Big Mack in April purchased KFSB, along with Webb City FMs, for \$3.25 million.)

**Facilities:** 1310 khz, 5 kw day, 1 kw night

**Format:** Sports

**WSSC(AM) Sumter, S.C.**

**Price:** \$100,000

**Buyer:** Sumter Baptist Temple Inc., Sumter (Eddie Richardson, pastor/11.1% owner)

**Seller:** Magnolia Media Inc., Columbia, S.C. (Michael A. Switzer, president)

**Facilities:** 1340 khz, 1 kw

**Format:** Oldies

**WYXE(AM) Gallatin, Tenn.**

**Price:** \$100,000

**Buyer:** Jon Gary Enterprises Inc., Phoenix (co-owners Gary W. Frank, Jonathan L. Keeton); no other broadcast interests

**Seller:** B&E Broadcasting of Sumner County Inc., Hartsville, Tenn. (owners Ernie and Elizabeth Ashworth); owns WSLV(AM) Ardmore, Tenn.

**Facilities:** 1130 khz, 2.5 kw day

**Format:** Classic country

**KHYM(AM) Gilmer, Tex.**

**Price:** \$80,000

**Buyer:** World Broadcast Network, Houston (Sylvia A. and W. Bernard Smoots, managing directors); no other broadcast interests

**Seller:** KHYM Inc., Houston (Linda Reed, president); no other broadcast interests

**Facilities:** 1060 khz, 10 kw

**Format:** Religion

**Broker:** John Saunders

**KWMC(AM) Del Rio, Tex.**

**Price:** \$50,000

**Buyer:** Minerva Garza Valdez, Del Rio; no other broadcast interests

**Seller:** Faz Broadcasting Inc., Del Rio; no other broadcast interests

**Facilities:** 1490 khz, 1 kw

**Format:** C&W

**WSHP(AM) Shippensburg, Pa.**

**Price:** \$500

**Buyer:** Cary H. Simpson, Tyrone, Pa.; owns WKBI-AM-FM St. Marys, WTRN (AM)-WGMR(FM) Tyrone and WVFC(AM) McConnellsburg, Pa.; is building FM at McConnellsburg. Simpson co-owns 83.4% of Farm & Home Broadcasting Co., which owns WFRM-AM-FM Coudersport, WNBZ-AM-FM Wellsboro and WQRM(FM) Smethport, Pa.; has applied to build FM at Mansfield, Pa.

**Seller:** Town Radio Inc., Glenshaw, Pa. (Nancy Diane Greiner Yates, 90% owner); no other broadcast interests

**Facilities:** 1480 khz, 500 w day, 20 w night

**Format:** Country

—Compiled by Elizabeth A. Rathbun



# ARS stock still drops

Winn says 26% fall will not derail purchase of EZ

By Elizabeth A. Rathbun

**A**merican Radio Systems Corp.'s cash-and-stock purchase of EZ Communications Inc. is on track despite a 26% decline in ARS's stock price since the deal was announced.

"I'm sure there's some concern" among EZ shareholders that ARS's stock price has fallen 26%, from \$36.50 on Aug. 5 to \$27 last Wednesday, ARS CFO Joe Winn said during a conference call last Tuesday. But "these short-term swings in the stock market [will not] affect this deal."

Closing on the deal, announced Aug. 5, still is scheduled for January 1997. Under the terms of EZ's merger into ARS, each EZ share will be worth 9/10 of a share of ARS. EZ stockholders also will get an additional \$11.75 per share.

Although radio stocks overall plunged two weeks ago, ARS was harder-hit than most companies. (EZ stock, for example, fell 15.1% in the same period.) But then, the key reason for the market plunge was ARS-related: The Justice Department on Oct. 24 limited the number of stations and the

amount of ad revenue the company can control in Rochester, N.Y.

To add insult to injury, ARS stock fell nearly \$4 last Tuesday after third-quarter results were released. The numbers show revenue up 109% and net income down 35% from a year ago, to \$934,000.

"We're a little bit mystified by it," Winn says of the market's reaction. Analysts point out that ARS had a bigger-than-expected loss of 7 cents per share and that its broadcast cash flow on a same-station basis rose 12%, which is less than that of other radio companies.

Despite the roller coaster, Winn remains a radio booster. "We continue to feel we're in a great industry here, and we're very pleased with the results of our stations and how we're absorbing them," he says.

Some, however, question whether broadcast companies' results can justify the high prices that have been paid for stations since deregulation. They attribute the stock market plunge in part to investors' realization that high cash-flow multiples could not be justified.

## Westinghouse ponders split; CBS income down in 3rd quarter

The Westinghouse board of directors last week was considering a plan to separate its broadcasting and industrial assets, but took no action. Analysts expect an announcement on the issue before Dec. 10, when a special shareholders meeting has been called to consider the proposed merger with Infinity Broadcasting.

Some reports said a plan on the asset separation could come as early as this week. "Everybody knows they're going to split it into two parts; it's just the way the parts configure [that remains to be worked out]," says Smith Barney senior media analyst John Reidy. But there are a number of complex issues, adds Reidy, such as how to apportion the company's debt to the separated units and how best to avoid jeopardizing \$1.6 billion in tax-loss carryforwards.

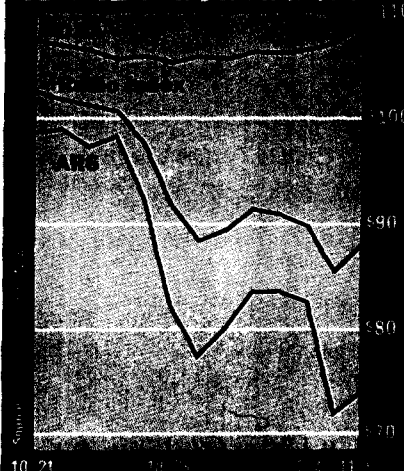
Meanwhile, the company issued third-quarter earnings results that show that CBS sales, on a pro forma basis, were up 2%, although operating income was down 12%. Operating income at the owned television stations was down because of lower ratings and affiliation switches, and at the network it was down because of election coverage costs, prime time promotion costs and affiliate compensation.

Those costs were partially offset by syndication revenue. Radio division sales were up 14%, with a 52% gain in operating income, the company said.

For the first nine months, network sales totaled \$1.997 billion, while operating income was \$111 million. Sales at the TV station division were \$583 million, with operating income of \$191 million.

—SM

## IS THE PRICE RIGHT?



American Radio Systems stock is following a different path from the B&C Bloomberg Radio Index and from the Dow Jones Industrial Index. The chart above shows how \$100 invested in each of the three on Aug. 5—the day ARS announced its merger with EZ Communications—would have fared over the past three weeks.

"The market has been overestimating what these stations can do," says Phelps B. Hoyt, an analyst with KDP Investment Advisors. Stock prices may go down even further, he warns: cash-flow multiples "are still fairly high by historical standards."

"I would be surprised if these companies that are consolidating heavily get through without some adjustments," says Steve Pruett, of investment banker Communications Equity Associates. Of ARS, he says, "It's way too soon to judge what that stock may actually be worth.... It's what happens in the next 12 months that's important."

Meanwhile, "We're certainly disconcerted [over] the current stock price," says EZ VP Ron Peele. But ARS "is being insufficiently valued in the market" and its price should go back up, he says. "The value, we believe, is still there."

## Changing Hands

The week's tabulation of station sales

### COMBOS

**WKDQ(AM)** (formerly KRAM) St. Louis, **WLBO-FM** Jerseyville, Ill./St. Louis and **WKIX-FM** Granite City, Ill./St. Louis

Price: \$42.5 million

Buyer: Emmis Broadcasting Corp., Indianapolis (Jeffrey Smulyan, president); owns KSHE-FM St. Louis; KPWR-



FM Los Angeles; WKQX-FM Chicago; WENS-FM, WNAP-FM and WIBC(AM) Indianapolis, and WRKS-FM and WQHT-FM New York

**Seller:** Zimmer Radio Group, Cape Girardeau, Mo. (Jerome R. Zimmer, president/25% owner); owns WOZZ-FM Harrisburg/Carbondale and WCIL-AM-FM Carbondale, Ill.; KZIM(AM)-KEZS-FM Cape Girardeau and KGIR(AM) (formerly KCGQ) Cape Girardeau-KCGQ-FM Gordonville/Cape Girardeau, KCLR-FM Boonville/Columbia and KTGR(AM)-KCMQ(FM) Columbia, KWOC(AM)-KKLR-FM and KJEZ(FM) Poplar Bluff and KSIM(AM) Sikeston, all Mo.; is buying KTLH(FM) Boonville, Mo.

**Facilities:** AM: 1380 khz, 5 kw day, 1 kw night; FM: 104.1 mhz, 50 kw, ant. 500 ft.; WKXX-FM: 106.5 mhz, 90 kw, ant. 1,027 ft.

**Formats:** AM-FM: top 40; WKXX-FM: country

**Broker:** Media Services Group Inc. (seller)

**KYQQ(FM) Arkansas City, KLLS(FM) Augusta, KXXX(AM)-KQLS(FM) Colby, KGNO(AM)-KOLS(FM) and construction permit for KDGB(FM) Dodge City, KZLS(FM) Great Bend, KYUU(AM)-KSLs(FM) Liberal, KILS(FM) Minneapolis, KFNF(FM) Oberlin and KWLS(AM)-KGLS(FM) Pratt, all Kan.**  
**Price:** \$14.8 million (includes \$1 million noncompete agreement)  
**Buyer:** Great Empire Broadcasting Inc., Wichita, Kan. (Michael C. Oatman, executive VP/26% owner); owns KFDI-AM-FM and KICT-FM Wichita; KLTO(FM) Sparta and KTTS-AM-FM Springfield, Mo.; WOW-AM-FM Omaha and KVOO-AM-FM Tulsa and KCKI(FM) Henryetta, Okla.; is selling KWKH-AM-FM Shreveport, La.

**Seller:** Lesso Inc., Wichita (Larry Steckline, president)

**Facilities:** KYQQ: 106.5 mhz, 100 kw, ant. 1,278 ft.; KLLS: 104.5 mhz, 46 kw, ant. 512 ft.; KXXX: 790 khz, 5 kw day; KQLS: 100.3 mhz, 100 kw, ant. 610 ft.; KGNO: 1370 khz, 5 kw day, 230 w night; KOLS: 95.5 mhz, 100 kw, ant. 570 ft.; KDGB: 93.9 mhz, 100 kw, ant. 511 ft.; KZLS: 107.9 mhz, 100 kw, ant. 886 ft.; KYUU: 1470 khz, 1 kw day, 125 w night; KSLs: 101.5 mhz, 100 kw, ant. 550 ft.; KILS: 92.7 mhz, 50 kw, ant. 492 ft.; KFNF: 101.1 mhz, 100 kw, ant. 420 ft.; KWLS: 1290 khz, 5 kw day, 500 w night; KGLS: 93.1 mhz, 100 kw, ant. 1,007 ft.

**Formats:** KYQQ: hot country; KLLS: '70s; KXXX: contemporary country; KQLS: adult contemporary; KGNO: full-service country; KOLS: adult contemporary; KDGB: not on air; KZLS: adult

1996	
TV	\$1,000,000
Radio	\$500,000
FM	\$500,000
AM	\$500,000
Total	\$2,500,000
SO FAR IN 1996	
TV	\$1,000,000
Radio	\$500,000
FM	\$500,000
AM	\$500,000
Total	\$2,500,000
SAME PERIOD 1995 (AS OF NOV. 1995)	
TV	\$1,000,000
Radio	\$500,000
FM	\$500,000
AM	\$500,000
Total	\$2,500,000
Source: BROADCASTING & CABLE	

contemporary; KYUU: pure gold; KSLs, KILS: country; KFNF, KWLS-KGLS: C&W

**KTMC-AM-FM McAlester, Okla.**

**Price:** \$300,000

**Buyer:** Bottom Line Broadcasting Inc. (Bill Eustis, president); no other broadcast interests

**Seller:** Trayne Communications (Tom Payne, president)

**Facilities:** AM: 1400 khz, 1 kw; FM: 104.9 mhz, 3 kw, ant. 454 ft.

**Formats:** AM: real country; FM: adult contemporary

**Broker:** Whitley Media

**KFIZ-AM-FM Fond du Lac, Wis.**

**Price:** \$1 plus assumption of liabilities

**Buyer:** RBH Enterprises Inc., Fond du Lac (Randal B. Hopper, president/owner)

**Seller:** Lakeside Broadcasting Wisconsin LP, Fond du Lac (Donald G. Jones, principal)

**Facilities:** AM: 1450 khz, 1 kw; FM: 107.1 mhz, 3 kw, ant. 312 ft.

**Format:** AM: MOR; FM: oldies

#### RADIO: FM

**WMCZ-FM Millbrook/Montgomery and WZHT-FM Troy/Montgomery, Ala.**

**Price:** \$17.75 million

**Buyer:** Benchmark Communications, Baltimore (Bruce R. Spector, Joseph L. Mathias IV, general partners); for holdings, see "Changing Hands," Sept. 30

**Seller:** Capital Communications, Meridian, Miss. (Ronald Eubanks, principal)

**Facilities:** WMCZ-FM: 97.1 mhz, 3 kw, ant. 328 ft.; WZHT-FM: 105.7 mhz, 100

kw, ant. 1,847 ft.

**Formats:** Both urban

**Broker:** Sailors & Associates

**KHOM(FM) Houma/New Orleans, La.**

**Price:** \$6.75 million cash

**Buyer:** Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president); owns WODT(AM)-WQUE-FM and WYLD-AM-FM New Orleans; is buying WNOE-FM and KKND-FM New Orleans (for other holdings, see "Changing Hands," Nov. 4)  
**Seller:** KHOM Associates LLP (Raymond A. Saadi, James J. Buquet Jr., principals); owns KTIB(AM) Thibodaux, La.

**Facilities:** 104.1 mhz, 100 kw, ant. 1,946 ft.

**Format:** CHR

**Broker:** Serafin Bros. Inc. (seller)

**WTXT-FM Fayette/Tuscaloosa, Ala.**

**Price:** \$5.1 million

**Buyer:** Osborn Communications Corp., Greenwich, Conn. (Frank D. Osborn, president); owns WAAX(AM)-WQEN(FM) Gadsden, Ala.; WWNC(AM)-WKSF(FM) Asheville, N.C.; WING-FM Dayton/Springfield, Ohio; WTJS(AM)-WTNV(FM) Jackson and WYNU(FM) Milan/Jackson, Tenn.; WKWK-AM-FM, WWVA(AM)-WOVK(FM) and WEGW(FM), all Wheeling, W. Va., and WHLX(FM) Bethlehem/Wheeling, and 50% of WDRR(FM) Sanibel/Fort Myers; is selling WJSU-TV Aniston, Ala., and KNAX-FM and KRBT-FM Fresno, Calif. ■ Osborn is being bought by Capstar Broadcasting Partners, which owns WINE(AM)-WRKI(FM) Brookfield, WNLK(AM)-WEFX(FM) Norwalk and WSTC(AM)-WKHL(FM) Stamford, all Conn.; WJBR-AM-FM Wilmington, Del.; WKQS(FM) Gifford/Vero Beach, WZZR(FM) Stuart and WOOL(FM) and WAXE(AM)-WAVW(FM) Vero Beach, all Fla.; WPUT(AM) Brewster, WVVB(FM) Mount Kisco, WYVB(FM) Patterson, and WFAS-AM-FM White Plains, all N.Y.; WBVB(FM) Coal Grove and WIRO(AM) and WMLV(FM) Ironton, Ohio; WAEB-AM-FM Allentown and WZZO(FM) Bethlehem, Pa.; WKEE-AM-FM and WHRD(AM) Huntington, WTCR-AM Kenova/Huntington-WTCR-FM Huntington, and WZZW(AM) Milton and WFXN-FM Milton/Huntington, all W. Va.; is buying WOLZ(FM) Fort Myers, WKII(AM)-WEEJ(FM) Port Charlotte/Fort Myers, WMYM(AM)-WLRO-FM Cocoa, WHKR-FM Rockledge and WMMB(AM)-WGGD-FM Melbourne, all Fla.  
**Seller:** Tuscaloosa Broadcasting Co. Inc., Athens, Ala. (Bill Dunnavant, president); owns WVNN(AM)-WZYP(FM) Athens/Huntsville, Ala.

**Facilities:** 98.1 mhz, 100 kw, 906 ft.

**Format:** Country

**Broker:** Stan Raymond & Associates

## KTFE(FM) Breaux Bridge/Lafayette and KMDL(FM) Kaplan/Lafayette, La.

**Price:** \$4.475 million (includes \$25,000 noncompete agreement)  
**Buyer:** Communications Corp. of America, Lafayette (Thomas R. Galloway Sr., chairman/owner); owns KPEL (AM)-KTDY(FM) Lafayette, WGMB-TV Baton Rouge and KMSS-TV Shreveport, all La., and KVEO-TV Brownsville, KPEJ-TV Odessa and KWKT-TV Waco, all Tex.; is buying KEZA(FM) Fayetteville, Ark., and KYLE(TV) Bryan, Tex. Galloway also has interest in KPEL-FM Erath, La.

**Seller:** Schilling Distributing Co., Lafayette (Kenny Hix, principal)

**Facilities:** KTFE: 96.5 mhz, 22.5 kw, ant. 328 ft.; KMDL: 97.3 mhz, 42 kw, ant. 535 ft.

**Formats:** KTFE: '70s; KMDL: classic country

## KMLA(FM) El Rio, Calif.

**Price:** \$550,000

**Buyer:** Gold Coast Radio LLC, Oxnard, Calif. (members Salvador Ceja, Guillermo Gonzalez, Francisco Ceja, Jose Luis Morales)

**Seller:** Clanton Corp., Sedona, Ariz. (Raymond W. Clanton, president)

**Facilities:** Not available

**Format:** Not available

**Broker:** American Radio Brokers Inc.

## KISI-FM Malvern, Ark.

**Price:** \$150,000 (includes \$25,000 noncompete agreement)

**Buyer:** Malvern Entertainment Corp., Malvern (co-owners Scott Gray and Janet Gray); owns KBOK-AM-FM Malvern

**Seller:** Lyons Communications Inc., Malvern (Monte Lyons, president)

**Facilities:** 101.5 mhz, 6 kw, ant. 318 ft.

**Format:** Lite AC

## Construction permit for KCHQ(FM) Altamont, Ore.

**Price:** \$30,000

**Buyer:** George J. Wade, Riddle, Ore.

**Seller:** Western States Broadcasting Inc., Garden Grove, Calif. (William L. Zawila, president). Zawila owns KKFO (AM) Coalinga, Calif.; 51% of KCHQ(FM) Altamont and KWSA(AM) West Klamath, Ore.; CP for KNGS(FM) Coalinga and KVPC(FM) San Joaquin, Calif.

**Facilities:** 101.3 mhz, 60 kw, ant. 882 ft.

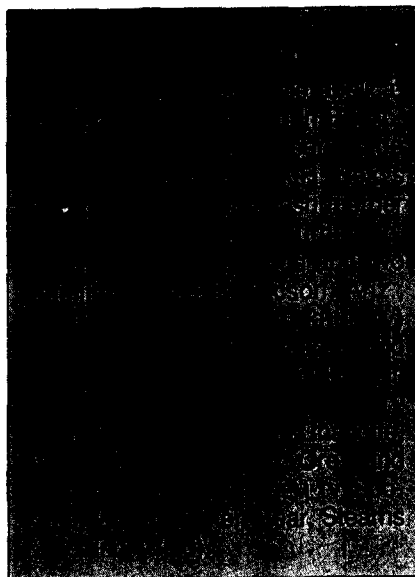
**Format:** Dark

## RADIO: AM

## WRSJ(AM) Bayamon, P.R.

**Price:** \$968,000

**Buyer:** Concilio Mision Cristiana Fuente de Agua Viva Inc., Carolina, P.R. (Rodolfo Font Ruiz, president/33.3% owner); owns WQHA(TV)



Aguada and WUJA(TV) Caguas/Bayamon, P.R.; is buying WNOZ(AM) Aguadilla/Aguada, P.R.

**Seller:** ABG Realty and Investment Corp., Bayamon (A. Gomez, principal)

**Facilities:** 1560 khz, 5 kw day, 750 w night

**Formats:** Beautiful music

## WMBH(AM) and KQYX(AM) Joplin, Mo.

**Price:** \$400,000

**Buyer:** Land Go Broadcasting Inc., Joplin (Patrick E. Golay, president/33.3% owner)

**Seller:** William B. Neal, Joplin

**Facilities:** WMBH: 1450 khz, 1 kw;

KQYX: 1560 khz, 10 kw

**Formats:** WMBH: talk; KQYX: news/talk

## WTOB(AM) Winston-Salem, N.C.

**Price:** \$355,000 in cancellation of notes

**Buyer:** Salem Media of North Carolina Inc., Winston-Salem (Stuart Epperson, president/owner). Epperson owns 50% of Salem Communications Corp. (for holdings, see "Changing Hands," Oct. 28). Epperson also owns 50% of KFAX(AM) San Francisco; has interest in KKLA(FM) Los Angeles and KBIQ(FM) Manitou Springs, Colo. Epperson's brother-in-law is Edward G. Atsinger III, 50% owner of Salem.

**Seller:** Sbordone Communications Inc., Melrose, Mass. (Gary Sbordone, principal)

**Facilities:** 1380 khz, 5 kw day, 2.5 kw night

**Format:** News

## WLBA(AM) Gainesville, Ga.

**Price:** \$275,000

**Buyer:** La Favorita Inc., Austell, Ga. (joint owners Samuel and Graciella Zamarron); owns WAOS(AM) Austell and WXEM(AM) Buford, Ga.

**Seller:** Capital Assets Inc., Gainesville (Bennie E. Hewett, principal); owns WFOV(FM) Chatom and WHOD-AM-FM Jackson, Ala., and WHFE(FM) Lakeland and WNGA(AM) Nashville, Ga.

**Facilities:** 1130 khz, 10 kw day

**Format:** Spanish

## WWSJ(AM) St. Johns/Lansing, Mich.

**Price:** \$127,500

**Buyers:** Larry and Helen Harp; Wayne and Elmira Hill, Grand Rapids, Mich.; no other broadcast interests

**Seller:** Mint City Radio Inc., St. Johns (Robert D. and Beverly J. Ditrner, principals); no other broadcast interests

**Facilities:** 1580 khz, 1 kw day

**Format:** Country

## WULA(AM) Eufaula, Ala.

**Price:** \$35,000 cash

**Buyer:** Mark Hellinger, Jasper, Ga.; is buying WABV(AM) Abbeville, S.C.

**Seller:** McGowan Media LLC, Eufaula (Steve McGowan, principal)

**Facilities:** 1240 khz, 1 kw

**Format:** C&W

**Broker:** Thorburn Co.

## KTME(AM) Lompoc, Calif.

**Price:** \$20,000

**Buyer:** Classic Communications Corp., Santa Ynez, Calif. (Rosario Guerra Miller, president/51% owner); no other broadcast interests

**Seller:** Los Padres Broadcasting Corp., Bishop, Calif. (Milton M. Zack, principal); no other broadcast interests

**Facilities:** 1410 khz, 500 kw day, 77 w night

**Format:** Dark

## WHPB(AM) Belton, S.C.

**Price:** \$4,000

**Buyer:** Robert Earl Bryson, Spartanburg, S.C.

**Seller:** Cecil V. Clement, Belton

**Facilities:** 1390 khz, 1 kw day

**Format:** Religion

## 67.5% of KYST(AM) Texas City, Tex.

**Price:** \$2,082

**Buyer:** Cruz Velasquez, Sugarland, Tex.

**Seller:** Thomas E. Edmonson, Houston

**Facilities:** 920 khz, 5 kw day, 1 kw night

**Format:** Spanish

## 50% of KGLA(AM) Gretna, La.

**Price:** Forgiveness of debt

**Buyer:** Stephan A. Melgar, Brandon, Miss.

**Seller:** Ernesto Schweikert III, Metairie, La.

**Facilities:** 1540 khz, 1 kw day

**Format:** Spanish

—Compiled by Elizabeth A. Rathbun

## Changing Hands

*The week's tabulation  
of station sales*

### COMBOS

**WSOM(AM)-WQXK(FM)**  
**Salem/Youngstown, Ohio**  
**Price:** \$13.5 million  
**Buyer:** Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president/owner); owns WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM, all Youngstown, Ohio (for other holdings, see "Changing Hands," Sept. 23)  
**Seller:** Lincoln Group LP, Syracuse, N.Y. (Albert "Bud" Wertheimer, president); is selling WHAM(AM)-WVOR-FM, WPKY-FM and WHTK-AM, all Rochester, N.Y.; has TBA with WHRR(FM) Avon, N.Y.  
**Facilities:** AM: 600 khz, 1 kw day, 45 w night; FM: 105.1 mhz, 88 kw, ant. 430 ft.  
**Formats:** AM: nostalgia; FM: country  
**KTWO(AM)-KMGW-FM Casper, Wyo., and Wyoming Radio Network**  
**Price:** \$1.6 million (B&C, Oct. 28)  
**Buyer:** Jacor Communications Inc., Cincinnati (Randy Michaels, CEO; Zell/Chilmark Fund LP, 70% owner);

### Proposed station trades

By dollar volume and number of sales;  
does not include mergers or acquisitions  
involving substantial non-station assets

#### THIS WEEK:

TVs □ \$0 □ 0  
 Combos □ \$18,185,000 □ 6  
 FMs □ \$80,200,000 □ 2  
 AMs □ \$770,001 □ 5  
 Total □ \$99,155,001 □ 13  
SO FAR IN 1996:  
 TVs □ \$10,065,872,145 □ 91  
 Combos □ \$11,452,905,619 □ 308  
 FMs □ \$2,514,636,740 □ 370  
 AMs □ \$185,997,227 □ 224  
 Total □ \$24,219,411,731 □ 993  
SAME PERIOD IN 1995:  
 TVs □ \$3,157,325,545 □ 118  
 Combos □ \$2,444,724,936 □ 202  
 FMs □ \$718,668,930 □ 333  
 AMs □ \$85,018,357 □ 178  
 Total □ \$6,425,195,668 □ 829

**Source:** BROADCASTING & CABLE

for holdings, see "Changing Hands," Nov. 4  
**Seller:** Clear Channel Radio Inc., Casper (owners Jack Rosenthal, Robert D. Price, Hugh M. Duncan); no other broadcast interests  
**Facilities:** AM: 1030 khz, 50 kw; FM:

94.5 mhz, 63 kw, ant. 230 ft.  
**Formats:** AM: country; FM: adult contemporary

**KDAE(AM) Sinton/Corpus Christi-KLTG(FM) Corpus Christi, Tex.**  
**Price:** \$1.575 million (includes \$400,000 consulting and \$229,400 noncompete agreements)  
**Buyer:** Broadcasting Corp. of the Southwest, Corpus Christi (William D. York III, president/5.6% owner); owns KOUL(FM), KRAD(FM) and KCTA(AM), all Corpus Christi  
**Seller:** Stereo Broadcasting Corp., Corpus Christi (Stephen A. Dewalt, president); no other broadcast interests  
**Facilities:** AM: 1590 khz, 1 kw day, 500 w night; FM: 96.5 mhz, 97 kw, ant. 955 ft.  
**Formats:** AM: MOR; FM: oldies  
**KVVQ(AM) Hesperia-KVVQ-FM Victorville, Calif.**

**Price:** \$1 million  
**Buyer:** Power Surge Inc., Carefree, Ariz. (John C. Power, president/owner). Power has interests in KNNN(FM) Central Valley, KNSN(AM) Chico and KHSL-FM Paradise, all Calif.; CPs for FMs in Payson, Ariz., Los Molinos and Shasta Lake City, Calif., and Mesquite, Nev.; CPs for TVs in Pocatello, Idaho; Marquette, Mich.; and Butte, Great Falls and Missoula, all Mont.; has interest in company buying KLXR(AM) Redding, Calif.  
**Seller:** William R. Rice, Indianapolis (receiver)

**Facilities:** AM: 910 khz, 700 w day, 500 w night; FM: 103.1 mhz, 95 w, ant. 1,424 ft.  
**Formats:** AM: MOR; FM: oldies

**KFYO(AM)-KZII(FM) Lubbock, Tex.**  
**Price:** At least \$300,000  
**Buyer:** Gulfstar Communications Holdings Inc., Austin, Tex. (John Cullen, president; Hicks Muse Tate & Furst, owner); owns KKAM(AM)-KFMX-FM and KRLB-FM Lubbock (for complete holdings, see "Changing Hands," Oct. 21)  
**Seller:** South Plains Broadcasting Co. Inc., Lubbock (Edward Seaton, president/53.1% owner); owns 3.8% of KMAN(AM)-KMKF(FM) Manhattan, Kan.; 5.4% of KHAS-TV Hastings, Neb.  
**Facilities:** AM: 790 khz, 5 kw day, 1 kw night; FM: 102.5 mhz, 100 kw, ant. 850 ft.  
**Formats:** AM: full-service; FM: CHR  
**Broker:** John W. Barger (buyer)

**WMON(AM)-WZKM(FM) Montgomery and WVAR(AM) Richwood, W.Va.**  
**Price:** \$210,000  
**Buyer:** J&K Broadcasting Inc., Web-

**American Radio Systems, Inc.,  
 Steven B. Dodge, CEO  
 has agreed to purchase**

**KOQO Super Q Banda/Ranchero  
 KOGO FM Musica Romantica,  
 Fresno, California**

**From D & V Equinox XX, LP  
 Dwight Case                  Ed Prince**

**The undersigned is the exclusive broker  
 in this transaction.**

**W. John Grandy**

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